



SUMMARY REPORT

Property Type	2007				2008							
	December Units	YTD Units	December Avg. Price	Avg. DOM	December Units	Percent Change	YTD Units	Percent Change	December Avg. Price	Percent Change	Avg. DOM	Percent Change
New Listings												
SINGLE-FAMILY	3,422	63,058	356,253		4,609	34.7%	61,395	-2.6%	235,645	33.9%		
TOWNHOUSE	238	4,887	217,901		328	37.8%	4,028	-17.6%	123,882	43.1%		
CONDO	488	10,379	300,299		768	57.4%	9,132	-12.0%	176,618	41.2%		
MANUFACTURED	47	1,353	148,011		84	78.7%	1,099	-18.8%	125,844	15.0%		
MULTI-FAMILY	40	924	350,405		57	42.5%	646	-30.1%	206,491	41.1%		
LAND	231	5,160	494,355		147	-36.4%	3,680	-28.7%	498,603	0.9%		
Total	4,466	85,761	347,665		5,993	34.2%	79,980	-6.7%	226,598	-34.8%		
Pending Sales												
SINGLE-FAMILY	1,101	15,811	331,421		2,833	157.3%	29,032	83.6%	200,064	-39.6%		
TOWNHOUSE	47	1,341	196,930		185	293.6%	1,595	18.9%	114,739	-41.7%		
CONDO	107	1,960	279,070		431	302.8%	2,955	50.8%	109,738	-60.7%		
MANUFACTURED	16	424	127,903		22	37.5%	254	-40.1%	110,156	-13.9%		
MULTI-FAMILY	4	123	409,950		10	150.0%	94	-23.6%	157,390	-61.6%		
LAND	26	726	174,819		15	-42.3%	293	-59.6%	169,727	-2.9%		
Total	1,301	0,385	316,865		2,893	122.4%	34,223	67.9%	198,181	-37.5%		
Sold Listings												
SINGLE-FAMILY	996	16,131	317,889	121	2,499	150.9%	25,751	59.6%	204,282	-35.7%	105	-12.8%
TOWNHOUSE	76	1,448	209,592	119	155	103.9%	1,405	-3.0%	110,838	-47.1%	98	-17.4%
CONDO	112	2,046	253,039	140	301	168.8%	2,405	17.5%	115,356	-54.4%	108	-22.3%
MANUFACTURED	25	447	142,387	165	10	-60.0%	248	-44.5%	84,625	-40.6%	175	6.2%
MULTI-FAMILY	7	141	288,557	192	5	-28.6%	75	-46.8%	131,700	-54.4%	64	-66.7%
LAND	37	760	212,838	219	12	-67.6%	302	-60.3%	194,742	-8.5%	202	-8.1%
Total	1,253	0,973	298,756	126	2,982	138.0%	30,186	43.9%	189,888	-36.4%	106	-16.4%
Available Inventory												
SINGLE-FAMILY					19,367		39,916		326,474			
TOWNHOUSE					1,385		2,472		149,295			
CONDO					3,510		5,464		280,215			
MANUFACTURED					530		674		162,971			
MULTI-FAMILY					286		344		276,330			
LAND					2,893		3,048		691,826			
Total					21,814		74,563		380,574			

