

# SINGLE-FAMILY STATISTICS QTR

7/1/2008 - 9/30/2008

| AREA      | TOTAL<br>ACTIVE | NEW | BOM | TOTAL<br>SOLD | TOTAL DOLLAR VOLUME<br>SOLD PRICE | TOTAL DOLLAR VOLUME<br>LIST PRICE | %SALE<br>/LIST | AVERAGE<br>SALE PRICE | AVG<br>DOM | CO-OP<br>SALES | PEND | WTH | EXP | AVERAGE<br>LIST PRICE |
|-----------|-----------------|-----|-----|---------------|-----------------------------------|-----------------------------------|----------------|-----------------------|------------|----------------|------|-----|-----|-----------------------|
| Zip 89106 | 104             | 141 | 0   | 68            | 7,825,639                         | 8,175,242                         | 96.75%         | 115,083               | 112        | 62             | 0    | 12  | 36  | 116,369               |
| Zip 89107 | 201             | 284 | 0   | 107           | 14,263,745                        | 14,593,315                        | 97.83%         | 133,306               | 113        | 93             | 0    | 37  | 41  | 196,182               |
| Zip 89108 | 336             | 520 | 0   | 207           | 32,191,120                        | 32,172,727                        | 100.50%        | 155,513               | 110        | 186            | 0    | 55  | 110 | 160,205               |
| Zip 89109 | 13              | 21  | 0   | 3             | 3,130,000                         | 3,388,900                         | 92.99%         | 1,043,333             | 87         | 2              | 0    | 3   | 6   | 960,900               |
| Zip 89110 | 333             | 441 | 0   | 186           | 32,278,057                        | 32,876,254                        | 99.38%         | 173,538               | 112        | 165            | 0    | 53  | 77  | 182,934               |
| Zip 89113 | 155             | 225 | 0   | 107           | 27,977,231                        | 28,318,445                        | 100.14%        | 261,469               | 118        | 102            | 0    | 25  | 43  | 348,974               |
| Zip 89115 | 246             | 340 | 0   | 96            | 14,018,433                        | 13,986,238                        | 100.54%        | 146,025               | 109        | 90             | 0    | 49  | 60  | 134,905               |
| Zip 89117 | 269             | 380 | 0   | 175           | 59,901,543                        | 63,022,446                        | 97.67%         | 342,295               | 112        | 160            | 0    | 41  | 70  | 514,459               |
| Zip 89118 | 60              | 95  | 0   | 45            | 10,600,070                        | 11,166,737                        | 96.65%         | 235,557               | 111        | 38             | 0    | 10  | 19  | 324,440               |
| Zip 89119 | 55              | 97  | 0   | 43            | 8,453,469                         | 8,730,226                         | 98.34%         | 196,592               | 125        | 31             | 0    | 8   | 18  | 202,637               |
| Zip 89120 | 107             | 135 | 0   | 66            | 13,652,783                        | 14,023,033                        | 98.89%         | 206,860               | 105        | 59             | 0    | 20  | 29  | 341,234               |
| Zip 89121 | 192             | 278 | 0   | 107           | 19,484,510                        | 19,448,121                        | 101.47%        | 182,098               | 96         | 94             | 0    | 25  | 33  | 205,842               |
| Zip 89122 | 247             | 403 | 0   | 176           | 29,417,513                        | 29,060,187                        | 101.73%        | 167,145               | 104        | 162            | 0    | 42  | 62  | 162,587               |
| Zip 89123 | 279             | 489 | 0   | 275           | 66,098,086                        | 66,245,811                        | 100.50%        | 240,357               | 104        | 253            | 0    | 46  | 78  | 269,936               |
| Zip 89124 | 53              | 20  | 0   | 2             | 1,875,000                         | 2,350,000                         | 85.18%         | 937,500               | 98         | 1              | 0    | 4   | 3   | 862,392               |
| Zip 89128 | 158             | 231 | 0   | 140           | 34,736,494                        | 35,708,185                        | 98.30%         | 248,118               | 116        | 130            | 0    | 19  | 41  | 254,610               |
| Zip 89129 | 328             | 539 | 0   | 284           | 68,476,085                        | 70,159,458                        | 99.22%         | 241,113               | 117        | 250            | 0    | 61  | 103 | 268,547               |
| Zip 89130 | 159             | 273 | 0   | 167           | 39,383,317                        | 39,252,625                        | 101.03%        | 235,828               | 104        | 150            | 0    | 32  | 69  | 246,765               |
| Zip 89131 | 316             | 563 | 0   | 377           | 106,741,032                       | 106,767,076                       | 101.07%        | 283,133               | 109        | 341            | 0    | 67  | 90  | 307,790               |
| Zip 89134 | 171             | 222 | 0   | 97            | 27,699,571                        | 28,906,227                        | 96.73%         | 285,563               | 109        | 89             | 0    | 24  | 41  | 624,432               |
| Zip 89135 | 232             | 328 | 0   | 141           | 58,985,273                        | 61,728,632                        | 97.10%         | 418,335               | 118        | 126            | 0    | 53  | 60  | 718,515               |
| Zip 89138 | 100             | 193 | 0   | 125           | 45,096,573                        | 45,550,643                        | 99.82%         | 360,773               | 109        | 108            | 0    | 24  | 34  | 374,133               |
| Zip 89139 | 278             | 535 | 0   | 277           | 66,877,591                        | 67,278,477                        | 101.02%        | 241,435               | 97         | 255            | 0    | 52  | 64  | 237,702               |
| Zip 89141 | 250             | 417 | 0   | 256           | 75,340,956                        | 75,867,848                        | 101.26%        | 294,301               | 100        | 235            | 0    | 46  | 69  | 479,739               |
| Zip 89142 | 176             | 289 | 0   | 123           | 20,250,771                        | 20,095,528                        | 101.22%        | 164,640               | 102        | 109            | 0    | 27  | 48  | 162,312               |
| Zip 89143 | 76              | 167 | 0   | 108           | 23,976,735                        | 24,111,320                        | 100.24%        | 222,007               | 105        | 101            | 0    | 16  | 31  | 231,204               |
| Zip 89144 | 111             | 163 | 0   | 100           | 42,080,259                        | 43,801,813                        | 97.75%         | 420,803               | 123        | 90             | 0    | 20  | 34  | 540,606               |
| Zip 89145 | 103             | 155 | 0   | 89            | 23,603,494                        | 24,659,185                        | 98.45%         | 265,208               | 105        | 84             | 0    | 28  | 40  | 299,428               |
| Zip 89146 | 67              | 80  | 0   | 42            | 11,423,400                        | 11,725,724                        | 98.79%         | 271,986               | 118        | 37             | 0    | 18  | 14  | 393,083               |
| Zip 89147 | 193             | 367 | 0   | 182           | 42,718,819                        | 43,466,075                        | 99.11%         | 234,719               | 109        | 170            | 0    | 34  | 71  | 243,256               |
| Zip 89148 | 316             | 660 | 0   | 358           | 87,444,018                        | 87,000,731                        | 101.07%        | 244,257               | 95         | 320            | 0    | 66  | 105 | 276,621               |
| Zip 89149 | 287             | 408 | 0   | 190           | 49,648,942                        | 50,349,522                        | 100.07%        | 261,310               | 108        | 176            | 0    | 36  | 86  | 309,123               |
| Zip 89156 | 152             | 245 | 0   | 84            | 12,762,990                        | 12,821,127                        | 100.15%        | 151,940               | 108        | 74             | 0    | 28  | 41  | 149,943               |
| Zip 89161 | 2               | 0   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 89166 | 31              | 56  | 0   | 31            | 6,348,385                         | 6,294,868                         | 102.11%        | 204,787               | 80         | 26             | 0    | 1   | 6   | 270,501               |
| Zip 89169 | 27              | 46  | 0   | 20            | 3,216,450                         | 3,402,404                         | 96.13%         | 160,823               | 134        | 15             | 0    | 4   | 0   | 170,919               |
| Zip 89178 | 219             | 393 | 0   | 219           | 59,680,580                        | 59,239,023                        | 101.66%        | 272,514               | 100        | 202            | 0    | 40  | 55  | 272,287               |
| Zip 89179 | 12              | 35  | 0   | 17            | 4,272,771                         | 4,143,228                         | 103.25%        | 251,339               | 77         | 16             | 0    | 7   | 6   | 248,266               |
| Zip 89183 | 149             | 275 | 0   | 163           | 37,729,377                        | 37,515,777                        | 101.51%        | 231,469               | 97         | 150            | 0    | 22  | 41  | 240,834               |
| Zip 89301 | 38              | 29  | 0   | 16            | 2,785,000                         | 2,968,700                         | 93.98%         | 174,063               | 110        | 2              | 0    | 3   | 4   | 219,894               |

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|-----------|-----------------|-----|-----|---------------|-----------------------------------|-----------------------------------|----------------|-----------------------|------------|----------------|------|-----|-----|-----------------------|
| Zip 89317 | 0               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 89318 | 8               | 7   | 0   | 1             | 88,600                            | 89,500                            | 98.99%         | 88,600                | 74         | 0              | 0    | 0   | 0   | 95,200                |
| Zip 89319 | 5               | 6   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 1   | 83,200                |
| Zip 89403 | 0               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 92314 | 2               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 284,999               |
| Zip 92315 | 1               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 749,900               |
| Zip 92384 | 1               | 0   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 84719 | 2               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 589,990               |
| Zip 84720 | 2               | 0   | 0   | 1             | 279,000                           | 299,000                           | 93.31%         | 279,000               | 59         | 0              | 0    | 0   | 1   | 299,000               |
| Zip 84722 | 1               | 1   | 0   | 1             | 125,000                           | 140,000                           | 89.29%         | 125,000               | 201        | 0              | 0    | 0   | 0   | 140,000               |
| Zip 84759 | 1               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 695,900               |
| Zip 84765 | 1               | 0   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 84770 | 1               | 0   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 84790 | 1               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 550,000               |
| Zip 89001 | 7               | 3   | 0   | 1             | 335,000                           | 353,000                           | 94.90%         | 335,000               | 81         | 0              | 0    | 0   | 0   | 212,225               |
| Zip 89002 | 136             | 244 | 0   | 150           | 39,583,768                        | 40,295,731                        | 99.24%         | 263,892               | 103        | 133            | 0    | 31  | 60  | 295,516               |
| Zip 89003 | 5               | 2   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 190,950               |
| Zip 89004 | 1               | 0   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 89005 | 80              | 65  | 0   | 24            | 8,049,400                         | 8,591,999                         | 94.87%         | 335,392               | 137        | 19             | 0    | 12  | 12  | 598,269               |
| Zip 89007 | 2               | 2   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 229,950               |
| Zip 89008 | 5               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 139,000               |
| Zip 89011 | 168             | 237 | 0   | 88            | 20,275,078                        | 20,641,700                        | 100.09%        | 230,399               | 123        | 79             | 0    | 52  | 45  | 550,733               |
| Zip 89012 | 178             | 279 | 0   | 123           | 49,307,496                        | 50,762,757                        | 98.54%         | 400,874               | 109        | 106            | 0    | 41  | 59  | 596,368               |
| Zip 89013 | 0               | 1   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 89014 | 87              | 176 | 0   | 106           | 28,222,532                        | 28,917,561                        | 99.36%         | 266,250               | 103        | 92             | 0    | 18  | 37  | 283,159               |
| Zip 89015 | 164             | 236 | 0   | 144           | 29,942,650                        | 30,381,040                        | 99.29%         | 207,935               | 109        | 122            | 0    | 28  | 49  | 232,989               |
| Zip 89016 | 0               | 0   | 0   | 1             | 225,000                           | 235,000                           | 95.74%         | 225,000               | 95         | 1              | 0    | 0   | 0   | 235,000               |
| Zip 89018 | 3               | 2   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 3   | 324,750               |
| Zip 89019 | 1               | 6   | 0   | 1             | 185,000                           | 215,000                           | 86.05%         | 185,000               | 120        | 1              | 0    | 2   | 1   | 215,000               |
| Zip 89020 | 4               | 0   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 0                     |
| Zip 89021 | 34              | 19  | 0   | 4             | 1,390,545                         | 1,467,900                         | 97.06%         | 347,636               | 138        | 2              | 0    | 0   | 5   | 476,375               |
| Zip 89025 | 8               | 2   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 209,000               |
| Zip 89027 | 9               | 18  | 0   | 5             | 900,000                           | 916,166                           | 97.32%         | 180,000               | 94         | 5              | 0    | 1   | 2   | 213,540               |
| Zip 89030 | 156             | 212 | 0   | 57            | 5,615,347                         | 5,781,574                         | 96.87%         | 98,515                | 117        | 52             | 0    | 18  | 54  | 97,851                |
| Zip 89031 | 451             | 852 | 0   | 447           | 82,514,738                        | 81,996,334                        | 101.21%        | 184,597               | 107        | 410            | 0    | 97  | 133 | 180,278               |
| Zip 89032 | 294             | 449 | 0   | 210           | 36,183,172                        | 35,704,702                        | 101.81%        | 172,301               | 111        | 195            | 0    | 42  | 76  | 163,682               |
| Zip 89033 | 1               | 3   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 1   | 0   | 219,900               |
| Zip 89040 | 27              | 17  | 0   | 8             | 1,887,000                         | 2,104,400                         | 90.49%         | 235,875               | 124        | 5              | 0    | 1   | 3   | 263,001               |
| Zip 89041 | 16              | 15  | 0   | 1             | 157,500                           | 157,500                           | 100.00%        | 157,500               | 86         | 1              | 0    | 0   | 3   | 257,935               |
| Zip 89042 | 0               | 0   | 0   | 1             | 81,000                            | 94,000                            | 86.17%         | 81,000                | 190        | 0              | 0    | 0   | 0   | 94,000                |
| Zip 89043 | 4               | 2   | 0   | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0    | 0   | 0   | 199,000               |



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| Zip 89044    | 162             | 213           | 0        | 105           | 33,851,940                        | 34,858,021                        | 98.00%         | 322,399               | 110        | 94             | 0        | 25           | 39           | 371,126               |
| Zip 89045    | 1               | 1             | 0        | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0        | 0            | 0            | 98,000                |
| Zip 89046    | 2               | 1             | 0        | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0        | 0            | 0            | 365,000               |
| Zip 89048    | 158             | 153           | 0        | 48            | 9,673,473                         | 10,004,875                        | 96.27%         | 201,531               | 140        | 34             | 0        | 19           | 38           | 223,985               |
| Zip 89049    | 4               | 3             | 0        | 0             | 0                                 | 0                                 | 0.00%          | 0                     | 0          | 0              | 0        | 0            | 0            | 415,500               |
| Zip 89052    | 423             | 531           | 0        | 289           | 107,998,330                       | 112,220,881                       | 98.44%         | 373,697               | 114        | 253            | 0        | 75           | 119          | 601,447               |
| Zip 89060    | 56              | 49            | 0        | 17            | 3,753,582                         | 3,952,345                         | 96.13%         | 220,799               | 131        | 13             | 0        | 2            | 17           | 223,455               |
| Zip 89061    | 55              | 46            | 0        | 18            | 3,551,275                         | 3,696,780                         | 95.93%         | 197,293               | 91         | 17             | 0        | 11           | 10           | 224,821               |
| Zip 89074    | 182             | 319           | 0        | 202           | 59,374,736                        | 60,990,187                        | 98.62%         | 293,934               | 109        | 184            | 0        | 44           | 64           | 329,221               |
| Zip 89081    | 261             | 460           | 0        | 261           | 50,810,464                        | 50,568,571                        | 101.13%        | 194,676               | 102        | 243            | 0        | 32           | 63           | 193,879               |
| Zip 89084    | 186             | 336           | 0        | 184           | 43,271,609                        | 43,516,373                        | 100.33%        | 235,172               | 117        | 166            | 0        | 40           | 52           | 238,646               |
| Zip 89085    | 34              | 55            | 0        | 33            | 8,416,520                         | 8,221,499                         | 102.89%        | 255,046               | 110        | 30             | 0        | 5            | 9            | 243,671               |
| Zip 89086    | 38              | 68            | 0        | 50            | 11,416,900                        | 11,282,180                        | 101.45%        | 228,338               | 91         | 44             | 0        | 5            | 14           | 217,924               |
| Zip 89101    | 85              | 115           | 0        | 27            | 2,666,525                         | 2,771,735                         | 96.00%         | 98,760                | 109        | 24             | 0        | 20           | 13           | 103,251               |
| Zip 89102    | 77              | 104           | 0        | 51            | 9,332,827                         | 9,723,937                         | 96.51%         | 182,997               | 95         | 45             | 0        | 10           | 22           | 270,867               |
| Zip 89103    | 59              | 103           | 0        | 54            | 10,355,500                        | 10,245,947                        | 101.55%        | 191,769               | 94         | 47             | 0        | 15           | 12           | 197,119               |
| Zip 89104    | 143             | 209           | 0        | 84            | 12,577,819                        | 12,891,873                        | 98.25%         | 149,736               | 114        | 75             | 0        | 22           | 55           | 147,768               |
| <b>TOTAL</b> | <b>10,401</b>   | <b>16,174</b> | <b>0</b> | <b>8,067</b>  | <b>1,965,445,408</b>              | <b>1,995,086,846</b>              | <b>99.86%</b>  | <b>243,640</b>        | <b>108</b> | <b>7,247</b>   | <b>0</b> | <b>1,828</b> | <b>2,909</b> | <b>294,412</b>        |

