



SUMMARY REPORT

Property Type	2007				2008							
	November Units	YTD Units	November Avg. Price	Avg. DOM	November Units	Percent Change	YTD Units	Percent Change	November Avg. Price	Percent Change	Avg. DOM	Percent Change
New Listings												
SINGLE-FAMILY	4,112	59,643	375,644		4,543	10.5%	56,740	-4.9%	283,398	24.6%		
TOWNHOUSE	327	4,650	208,530		339	3.7%	3,696	-20.5%	143,270	31.3%		
CONDO	673	9,891	367,676		684	1.6%	8,350	-15.6%	228,947	37.7%		
MANUFACTURED	68	1,310	175,073		66	-2.9%	1,010	-22.9%	133,309	23.9%		
MULTI-FAMILY	59	885	399,925		47	-20.3%	587	-33.7%	221,247	44.7%		
LAND	289	4,933	511,452		185	-36.0%	3,547	-28.1%	1,745,770	41.3%		
Total	5,528	81,312	369,681		5,864	6.1%	73,930	-9.1%	312,894	-15.4%		
Pending Sales												
SINGLE-FAMILY	980	14,710	341,547		2,641	169.5%	27,107	84.3%	210,777	-38.3%		
TOWNHOUSE	73	1,294	210,596		144	97.3%	1,440	11.3%	128,815	-38.8%		
CONDO	102	1,853	233,731		351	244.1%	2,656	43.3%	111,841	-52.1%		
MANUFACTURED	22	408	134,364		22	0.0%	241	-40.9%	123,227	-8.3%		
MULTI-FAMILY	5	119	276,940		18	260.0%	92	-22.7%	234,983	-15.2%		
LAND	37	700	255,339		9	-75.7%	278	-60.3%	695,100	172.2%		
Total	1,219	9,084	318,062		3,642	198.8%	31,814	66.7%	204,904	-35.6%		
Sold Listings												
SINGLE-FAMILY	1,016	15,135	347,200	121	2,065	103.2%	23,131	52.8%	215,395	-38.0%	103	-15.3%
TOWNHOUSE	82	1,372	213,829	134	135	64.6%	1,249	-9.0%	124,457	-41.8%	117	-12.9%
CONDO	97	1,934	211,197	121	245	152.6%	2,093	8.2%	91,594	-56.6%	113	-6.7%
MANUFACTURED	35	422	164,590	197	13	-62.9%	238	-43.6%	111,785	-32.1%	126	-35.9%
MULTI-FAMILY	6	134	455,000	186	9	50.0%	70	-47.8%	197,961	-56.5%	91	-51.2%
LAND	33	723	335,621	203	15	-54.5%	289	-60.0%	126,967	-62.2%	312	53.6%
Total	1,269	9,720	323,358	126	2,482	95.6%	27,070	37.3%	197,088	-39.0%	106	-16.4%
Available Inventory												
SINGLE-FAMILY					21,987		40,446		339,731			
TOWNHOUSE					1,536		2,485		160,442			
CONDO					3,858		5,543		297,149			
MANUFACTURED					579		712		165,998			
MULTI-FAMILY					317		369		299,221			
LAND					3,311		3,454		736,164			
Total					24,825		68,798		383,789			

