



Market Analysis as of 10/31/2008

	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
ALL RESIDENTIAL LISTINGS	27,645	10,479,201,546	379,063		
NEW LISTINGS SINCE LAST MONTH	7,241	2,007,251,891	277,206		26.2% OF ALL CURRENT LISTINGS
ACTIVE SINGLE-FAMILY BY BDRM	18,941	6,834,870,958	360,851		
1 BEDROOM OR LESS	45	13,710,822	304,685		0.2% OF CURRENT SINGLE-FAMILY BY BDR
2 BEDROOMS	1,372	305,805,549	222,890		7.2% OF CURRENT SINGLE-FAMILY BY BDR
3 BEDROOMS	9,180	2,103,134,911	229,100		48.5% OF CURRENT SINGLE-FAMILY BY BDR
4 BEDROOMS	6,188	2,361,445,718	381,617		32.7% OF CURRENT SINGLE-FAMILY BY BDR
5 BEDROOMS OR MORE	2,150	2,048,062,258	952,587		11.4% OF CURRENT SINGLE-FAMILY BY BDR
ACTIVE BY STYLE AND AREA	27,645	10,479,201,546	379,063		
SINGLE-FAMILY	18,941	6,834,870,958	360,851		68.5% OF CURRENT BY STYLE AND AREA
Zip 84719	2	2,084,990	1,042,495		0.0% OF SINGLE-FAMILY HOMES
Zip 84720	2	1,239,800	619,900		0.0% OF SINGLE-FAMILY HOMES
Zip 84722	1	217,000	217,000		0.0% OF SINGLE-FAMILY HOMES
Zip 84737	1	129,900	129,900		0.0% OF SINGLE-FAMILY HOMES
Zip 84757	1	4,350,000	4,350,000		0.0% OF SINGLE-FAMILY HOMES
Zip 84759	1	695,900	695,900		0.0% OF SINGLE-FAMILY HOMES
Zip 84765	1	350,000	350,000		0.0% OF SINGLE-FAMILY HOMES
Zip 84770	1	3,500,000	3,500,000		0.0% OF SINGLE-FAMILY HOMES
Zip 84780	1	1,395,000	1,395,000		0.0% OF SINGLE-FAMILY HOMES
Zip 84790	1	550,000	550,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89001	8	1,534,450	191,806		0.0% OF SINGLE-FAMILY HOMES
Zip 89002	277	87,706,068	316,628		1.5% OF SINGLE-FAMILY HOMES
Zip 89003	5	609,324	121,865		0.0% OF SINGLE-FAMILY HOMES
Zip 89004	1	749,000	749,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89005	116	91,385,184	787,803		0.6% OF SINGLE-FAMILY HOMES
Zip 89007	2	459,900	229,950		0.0% OF SINGLE-FAMILY HOMES
Zip 89008	6	789,800	131,633		0.0% OF SINGLE-FAMILY HOMES
Zip 89011	280	257,885,166	921,018		1.5% OF SINGLE-FAMILY HOMES
Zip 89012	303	334,117,675	1,102,699		1.6% OF SINGLE-FAMILY HOMES
Zip 89014	167	49,331,280	295,397		0.9% OF SINGLE-FAMILY HOMES
Zip 89015	284	77,430,218	272,642		1.5% OF SINGLE-FAMILY HOMES
Zip 89018	4	1,574,500	393,625		0.0% OF SINGLE-FAMILY HOMES
Zip 89019	4	1,096,400	274,100		0.0% OF SINGLE-FAMILY HOMES
Zip 89020	4	1,300,000	325,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89021	48	23,154,655	482,389		0.3% OF SINGLE-FAMILY HOMES
Zip 89025	8	2,861,000	357,625		0.0% OF SINGLE-FAMILY HOMES
Zip 89027	15	4,181,400	278,760		0.1% OF SINGLE-FAMILY HOMES
Zip 89028	1	179,900	179,900		0.0% OF SINGLE-FAMILY HOMES
Zip 89029	3	532,700	177,567		0.0% OF SINGLE-FAMILY HOMES
Zip 89030	299	29,396,412	98,316		1.6% OF SINGLE-FAMILY HOMES
Zip 89031	902	164,697,214	182,591		4.8% OF SINGLE-FAMILY HOMES
Zip 89032	525	86,769,016	165,274		2.8% OF SINGLE-FAMILY HOMES
Zip 89033	2	594,800	297,400		0.0% OF SINGLE-FAMILY HOMES
Zip 89040	31	11,097,522	357,985		0.2% OF SINGLE-FAMILY HOMES
Zip 89041	18	4,582,490	254,583		0.1% OF SINGLE-FAMILY HOMES
Zip 89043	5	1,262,000	252,400		0.0% OF SINGLE-FAMILY HOMES
Zip 89044	293	107,034,054	365,304		1.5% OF SINGLE-FAMILY HOMES
Zip 89045	1	98,000	98,000		0.0% OF SINGLE-FAMILY HOMES





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Zip 89046	2	525,000	262,500		0.0% OF SINGLE-FAMILY HOMES
Zip 89048	223	56,403,065	252,929		1.2% OF SINGLE-FAMILY HOMES
Zip 89049	5	1,670,900	334,180		0.0% OF SINGLE-FAMILY HOMES
Zip 89052	706	550,647,034	779,953		3.7% OF SINGLE-FAMILY HOMES
Zip 89060	95	22,316,172	234,907		0.5% OF SINGLE-FAMILY HOMES
Zip 89061	75	20,477,522	273,034		0.4% OF SINGLE-FAMILY HOMES
Zip 89074	344	129,395,809	376,151		1.8% OF SINGLE-FAMILY HOMES
Zip 89081	516	97,965,649	189,856		2.7% OF SINGLE-FAMILY HOMES
Zip 89084	383	91,134,653	237,949		2.0% OF SINGLE-FAMILY HOMES
Zip 89085	59	14,427,548	244,535		0.3% OF SINGLE-FAMILY HOMES
Zip 89086	70	14,435,376	206,220		0.4% OF SINGLE-FAMILY HOMES
Zip 89101	152	17,521,227	115,271		0.8% OF SINGLE-FAMILY HOMES
Zip 89102	127	39,111,477	307,964		0.7% OF SINGLE-FAMILY HOMES
Zip 89103	107	22,860,957	213,654		0.6% OF SINGLE-FAMILY HOMES
Zip 89104	257	39,964,359	155,503		1.4% OF SINGLE-FAMILY HOMES
Zip 89106	201	23,557,856	117,203		1.1% OF SINGLE-FAMILY HOMES
Zip 89107	347	82,247,261	237,024		1.8% OF SINGLE-FAMILY HOMES
Zip 89108	600	98,224,215	163,707		3.2% OF SINGLE-FAMILY HOMES
Zip 89109	22	17,632,200	801,464		0.1% OF SINGLE-FAMILY HOMES
Zip 89110	558	119,545,212	214,239		2.9% OF SINGLE-FAMILY HOMES
Zip 89113	275	130,433,596	474,304		1.5% OF SINGLE-FAMILY HOMES
Zip 89115	442	57,992,242	131,204		2.3% OF SINGLE-FAMILY HOMES
Zip 89117	468	305,029,107	651,772		2.5% OF SINGLE-FAMILY HOMES
Zip 89118	98	38,064,097	388,409		0.5% OF SINGLE-FAMILY HOMES
Zip 89119	112	23,125,777	206,480		0.6% OF SINGLE-FAMILY HOMES
Zip 89120	171	76,844,307	449,382		0.9% OF SINGLE-FAMILY HOMES
Zip 89121	329	75,733,045	230,192		1.7% OF SINGLE-FAMILY HOMES
Zip 89122	475	77,360,853	162,865		2.5% OF SINGLE-FAMILY HOMES
Zip 89123	511	156,413,947	306,094		2.7% OF SINGLE-FAMILY HOMES
Zip 89124	64	49,702,012	776,594		0.3% OF SINGLE-FAMILY HOMES
Zip 89128	281	77,181,978	274,669		1.5% OF SINGLE-FAMILY HOMES
Zip 89129	618	195,176,328	315,819		3.3% OF SINGLE-FAMILY HOMES
Zip 89130	292	81,510,072	279,144		1.5% OF SINGLE-FAMILY HOMES
Zip 89131	618	224,721,331	363,627		3.3% OF SINGLE-FAMILY HOMES
Zip 89134	267	222,180,739	832,138		1.4% OF SINGLE-FAMILY HOMES
Zip 89135	406	450,511,085	1,109,633		2.1% OF SINGLE-FAMILY HOMES
Zip 89138	200	79,997,082	399,985		1.1% OF SINGLE-FAMILY HOMES
Zip 89139	531	147,665,489	278,089		2.8% OF SINGLE-FAMILY HOMES
Zip 89141	462	323,272,817	699,725		2.4% OF SINGLE-FAMILY HOMES
Zip 89142	318	50,560,070	158,994		1.7% OF SINGLE-FAMILY HOMES
Zip 89143	154	35,834,275	232,690		0.8% OF SINGLE-FAMILY HOMES
Zip 89144	200	135,944,458	679,722		1.1% OF SINGLE-FAMILY HOMES
Zip 89145	192	82,716,524	430,815		1.0% OF SINGLE-FAMILY HOMES
Zip 89146	108	49,548,812	458,785		0.6% OF SINGLE-FAMILY HOMES
Zip 89147	394	93,313,077	236,835		2.1% OF SINGLE-FAMILY HOMES
Zip 89148	659	209,068,047	317,250		3.5% OF SINGLE-FAMILY HOMES
Zip 89149	507	184,936,759	364,767		2.7% OF SINGLE-FAMILY HOMES
Zip 89156	286	43,462,430	151,967		1.5% OF SINGLE-FAMILY HOMES
Zip 89161	3	6,308,810	2,102,937		0.0% OF SINGLE-FAMILY HOMES
Zip 89166	57	15,609,535	273,851		0.3% OF SINGLE-FAMILY HOMES
Zip 89169	61	12,652,353	207,416		0.3% OF SINGLE-FAMILY HOMES
Zip 89178	489	131,358,766	268,627		2.6% OF SINGLE-FAMILY HOMES





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Zip 89179	41	9,061,717	221,017		0.2% OF SINGLE-FAMILY HOMES
Zip 89183	297	135,731,097	457,007		1.6% OF SINGLE-FAMILY HOMES
Zip 89301	47	11,257,355	239,518		0.2% OF SINGLE-FAMILY HOMES
Zip 89315	1	89,960	89,960		0.0% OF SINGLE-FAMILY HOMES
Zip 89318	8	761,900	95,238		0.0% OF SINGLE-FAMILY HOMES
Zip 89319	6	491,300	81,883		0.0% OF SINGLE-FAMILY HOMES
Zip 92314	3	1,334,799	444,933		0.0% OF SINGLE-FAMILY HOMES
Zip 92315	1	749,900	749,900		0.0% OF SINGLE-FAMILY HOMES
Zip 92384	1	139,000	139,000		0.0% OF SINGLE-FAMILY HOMES
Zip 98048	1	275,000	275,000		0.0% OF SINGLE-FAMILY HOMES
Zip 99999	1	37,000	37,000		0.0% OF SINGLE-FAMILY HOMES
TOWNHOUSE	1,306	222,793,327	170,592		4.7% OF CURRENT BY STYLE AND AREA
CO-OP	3,392	1,075,395,731	317,039		12.3% % OF ACTIVE LISTINGS
MANUF	541	93,045,265	171,988		2.0% % OF ACTIVE LISTINGS
MULTI-FAMILY	301	94,742,532	314,759		1.1% % OF ACTIVE LISTINGS
LAND	3,164	2,158,353,733	682,160		11.4% % OF ACTIVE LISTINGS
SOLD LISTINGS YTD	24,585	6,156,713,040	250,426	117	
SALE COMPLETED SINCE LAST RPT	3,186	672,399,815	211,048	109	13.0% OF SOLD LISTINGS YTD
CO-OP SALES	21,737	5,434,520,487	250,012	116	88.4% OF SOLD LISTINGS YTD
NON CO-OP SALES	2,848	722,192,553	253,579	126	11.6% OF SOLD LISTINGS YTD
SOLD LISTINGS THIS QUARTER	9,363	2,179,558,746	232,784	110	
SINGLE-FAMILY FINANCING YTD	21,069	5,519,426,031	261,969	114	
Conventional	10,012	2,940,756,380	293,723	119	47.5% OF SINGLE FAMILY FINANCING YTD
Cash	3,191	898,489,851	281,570	101	15.1% OF SINGLE FAMILY FINANCING YTD
FHA	6,587	1,372,606,124	208,381	111	31.3% OF SINGLE FAMILY FINANCING YTD
VA	979	225,574,973	230,414	111	4.6% OF SINGLE FAMILY FINANCING YTD
OWC	26	12,643,600	486,292	183	0.1% OF SINGLE FAMILY FINANCING YTD
EXCH	6	1,497,500	249,583	113	0.0% OF SINGLE FAMILY FINANCING YTD
Contract Option	21	9,274,290	441,633	159	0.1% OF SINGLE FAMILY FINANCING YTD
Private	16	8,659,000	541,188	171	0.1% OF SINGLE FAMILY FINANCING YTD
Lease Option	4	4,305,000	1,076,250	127	0.0% OF SINGLE FAMILY FINANCING YTD
AITD	6	5,046,900	841,150	151	0.0% OF SINGLE FAMILY FINANCING YTD

