



# SUMMARY REPORT

Property Type	2007				2008							
	October Units	YTD Units	October Avg. Price	Avg. DOM	October Units	Percent Change	YTD Units	Percent Change	October Avg. Price	Percent Change	Avg. DOM	Percent Change
<b>New Listings</b>												
SINGLE-FAMILY	5,214	55,532	382,649		5,567	6.8%	52,203	-6.0%	276,628	27.7%		
TOWNHOUSE	378	4,323	210,181		377	-0.3%	3,360	-22.3%	150,738	28.3%		
CONDO	764	9,218	310,007		867	13.5%	7,665	-16.8%	254,847	17.8%		
MANUFACTURED	96	1,242	192,966		91	-5.2%	944	-24.0%	144,048	25.4%		
MULTI-FAMILY	80	826	441,786		57	-28.8%	540	-34.6%	274,703	37.8%		
LAND	398	4,644	572,987		282	-29.1%	3,362	-27.6%	569,920	-0.5%		
<b>Total</b>	<b>6,930</b>	<b>75,785</b>	<b>374,219</b>		<b>7,241</b>	<b>4.5%</b>	<b>68,074</b>	<b>-10.2%</b>	<b>277,206</b>	<b>-25.9%</b>		
<b>Pending Sales</b>												
SINGLE-FAMILY	1,109	13,730	362,496		3,169	185.8%	24,847	81.0%	219,689	-39.4%		
TOWNHOUSE	93	1,221	225,677		162	74.2%	1,308	7.1%	122,949	-45.5%		
CONDO	128	1,751	254,780		437	241.4%	2,351	34.3%	122,868	-51.8%		
MANUFACTURED	32	386	162,872		18	-43.8%	223	-42.2%	97,681	-40.0%		
MULTI-FAMILY	4	114	412,250		17	325.0%	78	-31.6%	220,616	-46.5%		
LAND	33	663	441,026		26	-21.2%	270	-59.3%	229,950	-47.9%		
<b>Total</b>	<b>1,399</b>	<b>7,865</b>	<b>340,974</b>		<b>3,497</b>	<b>150.0%</b>	<b>29,077</b>	<b>62.8%</b>	<b>209,155</b>	<b>-38.7%</b>		
<b>Sold Listings</b>												
SINGLE-FAMILY	1,006	14,119	373,011	117	2,720	170.4%	21,065	49.2%	224,718	-39.8%	107	-8.3%
TOWNHOUSE	75	1,290	210,122	131	141	88.0%	1,114	-13.6%	128,700	-38.7%	113	-13.3%
CONDO	142	1,837	238,715	126	273	92.3%	1,848	0.6%	133,334	-44.1%	119	-5.4%
MANUFACTURED	28	387	116,504	168	26	-7.1%	225	-41.9%	113,844	-2.3%	132	-21.6%
MULTI-FAMILY	9	128	407,500	191	6	-33.3%	61	-52.3%	198,417	-51.3%	144	-24.6%
LAND	44	690	265,122	191	20	-54.5%	274	-60.3%	123,450	-53.4%	145	-24.2%
<b>Total</b>	<b>1,304</b>	<b>8,451</b>	<b>340,108</b>	<b>123</b>	<b>3,186</b>	<b>144.3%</b>	<b>24,587</b>	<b>33.3%</b>	<b>211,048</b>	<b>-37.9%</b>	<b>109</b>	<b>-11.3%</b>
<b>Available Inventory</b>												
SINGLE-FAMILY					20,201		36,117		351,588			
TOWNHOUSE					1,381		2,180		167,832			
CONDO					3,568		4,942		307,974			
MANUFACTURED					557		677		169,811			
MULTI-FAMILY					306		349		313,045			
LAND					3,248		3,379		671,199			
<b>Total</b>					<b>21,983</b>		<b>63,166</b>		<b>401,896</b>			

