



Market Analysis as of 9/30/2008

	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
ALL RESIDENTIAL LISTINGS	27,191	10,682,727,753	392,877		
NEW LISTINGS SINCE LAST MONTH	6,976	2,224,760,548	318,916		25.7% OF ALL CURRENT LISTINGS
ACTIVE SINGLE-FAMILY BY BDRM	18,569	7,014,008,275	377,727		
1 BEDROOM OR LESS	42	12,771,122	304,074		0.2% OF CURRENT SINGLE-FAMILY BY BDR
2 BEDROOMS	1,339	311,860,625	232,906		7.2% OF CURRENT SINGLE-FAMILY BY BDR
3 BEDROOMS	8,936	2,152,109,260	240,836		48.1% OF CURRENT SINGLE-FAMILY BY BDR
4 BEDROOMS	6,108	2,445,083,433	400,308		32.9% OF CURRENT SINGLE-FAMILY BY BDR
5 BEDROOMS OR MORE	2,137	2,088,456,135	977,284		11.5% OF CURRENT SINGLE-FAMILY BY BDR
ACTIVE BY STYLE AND AREA	27,191	10,682,727,753	392,877		
SINGLE-FAMILY	18,569	7,014,008,275	377,727		68.3% OF CURRENT BY STYLE AND AREA
Zip 84719	2	2,084,990	1,042,495		0.0% OF SINGLE-FAMILY HOMES
Zip 84720	2	1,239,800	619,900		0.0% OF SINGLE-FAMILY HOMES
Zip 84722	3	922,000	307,333		0.0% OF SINGLE-FAMILY HOMES
Zip 84759	1	695,900	695,900		0.0% OF SINGLE-FAMILY HOMES
Zip 84765	1	350,000	350,000		0.0% OF SINGLE-FAMILY HOMES
Zip 84770	2	8,524,900	4,262,450		0.0% OF SINGLE-FAMILY HOMES
Zip 84790	2	969,000	484,500		0.0% OF SINGLE-FAMILY HOMES
Zip 89000	1	700,000	700,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89001	8	1,539,450	192,431		0.0% OF SINGLE-FAMILY HOMES
Zip 89002	277	90,669,877	327,328		1.5% OF SINGLE-FAMILY HOMES
Zip 89003	5	609,324	121,865		0.0% OF SINGLE-FAMILY HOMES
Zip 89004	1	749,000	749,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89005	106	86,712,402	818,042		0.6% OF SINGLE-FAMILY HOMES
Zip 89007	2	499,900	249,950		0.0% OF SINGLE-FAMILY HOMES
Zip 89008	6	712,300	118,717		0.0% OF SINGLE-FAMILY HOMES
Zip 89011	301	282,048,785	937,039		1.6% OF SINGLE-FAMILY HOMES
Zip 89012	334	369,393,458	1,105,968		1.8% OF SINGLE-FAMILY HOMES
Zip 89013	1	22,000,000	2,000,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89014	170	49,919,563	293,644		0.9% OF SINGLE-FAMILY HOMES
Zip 89015	283	84,051,673	297,002		1.5% OF SINGLE-FAMILY HOMES
Zip 89018	4	984,500	246,125		0.0% OF SINGLE-FAMILY HOMES
Zip 89019	8	2,207,399	275,925		0.0% OF SINGLE-FAMILY HOMES
Zip 89020	4	1,300,000	325,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89021	44	21,531,155	489,344		0.2% OF SINGLE-FAMILY HOMES
Zip 89025	9	3,032,500	336,944		0.0% OF SINGLE-FAMILY HOMES
Zip 89027	19	5,902,099	310,637		0.1% OF SINGLE-FAMILY HOMES
Zip 89029	3	564,300	188,100		0.0% OF SINGLE-FAMILY HOMES
Zip 89030	277	29,559,414	106,713		1.5% OF SINGLE-FAMILY HOMES
Zip 89031	908	172,886,173	190,403		4.9% OF SINGLE-FAMILY HOMES
Zip 89032	510	88,093,799	172,733		2.7% OF SINGLE-FAMILY HOMES
Zip 89033	2	579,900	289,950		0.0% OF SINGLE-FAMILY HOMES
Zip 89040	29	10,876,155	375,040		0.2% OF SINGLE-FAMILY HOMES
Zip 89041	20	4,719,390	235,970		0.1% OF SINGLE-FAMILY HOMES
Zip 89043	5	1,422,000	284,400		0.0% OF SINGLE-FAMILY HOMES
Zip 89044	275	102,777,068	373,735		1.5% OF SINGLE-FAMILY HOMES
Zip 89045	1	98,000	98,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89046	2	525,000	262,500		0.0% OF SINGLE-FAMILY HOMES
Zip 89048	225	59,496,929	264,431		1.2% OF SINGLE-FAMILY HOMES





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Zip 89049	5	1,670,900	334,180		0.0% OF SINGLE-FAMILY HOMES
Zip 89052	671	550,979,056	821,131		3.6% OF SINGLE-FAMILY HOMES
Zip 89060	80	19,077,583	238,470		0.4% OF SINGLE-FAMILY HOMES
Zip 89061	72	20,649,156	286,794		0.4% OF SINGLE-FAMILY HOMES
Zip 89074	361	139,501,140	386,430		1.9% OF SINGLE-FAMILY HOMES
Zip 89081	479	93,735,207	195,689		2.6% OF SINGLE-FAMILY HOMES
Zip 89084	388	96,654,003	249,108		2.1% OF SINGLE-FAMILY HOMES
Zip 89085	57	14,566,711	255,556		0.3% OF SINGLE-FAMILY HOMES
Zip 89086	69	15,092,876	218,737		0.4% OF SINGLE-FAMILY HOMES
Zip 89101	145	17,753,534	122,438		0.8% OF SINGLE-FAMILY HOMES
Zip 89102	119	44,681,677	375,476		0.6% OF SINGLE-FAMILY HOMES
Zip 89103	104	23,577,477	226,707		0.6% OF SINGLE-FAMILY HOMES
Zip 89104	251	41,027,661	163,457		1.4% OF SINGLE-FAMILY HOMES
Zip 89106	182	22,159,186	121,754		1.0% OF SINGLE-FAMILY HOMES
Zip 89107	354	81,856,067	231,232		1.9% OF SINGLE-FAMILY HOMES
Zip 89108	584	101,510,522	173,819		3.1% OF SINGLE-FAMILY HOMES
Zip 89109	20	16,700,700	835,035		0.1% OF SINGLE-FAMILY HOMES
Zip 89110	558	126,235,915	226,229		3.0% OF SINGLE-FAMILY HOMES
Zip 89113	270	149,565,015	553,945		1.5% OF SINGLE-FAMILY HOMES
Zip 89115	415	58,755,830	141,580		2.2% OF SINGLE-FAMILY HOMES
Zip 89117	451	305,534,541	677,460		2.4% OF SINGLE-FAMILY HOMES
Zip 89118	99	39,934,944	403,383		0.5% OF SINGLE-FAMILY HOMES
Zip 89119	108	23,566,221	218,206		0.6% OF SINGLE-FAMILY HOMES
Zip 89120	169	76,958,242	455,374		0.9% OF SINGLE-FAMILY HOMES
Zip 89121	313	81,434,735	260,175		1.7% OF SINGLE-FAMILY HOMES
Zip 89122	443	75,832,612	171,180		2.4% OF SINGLE-FAMILY HOMES
Zip 89123	524	163,376,574	311,787		2.8% OF SINGLE-FAMILY HOMES
Zip 89124	62	52,538,251	847,391		0.3% OF SINGLE-FAMILY HOMES
Zip 89125	1	215,000	215,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89128	279	81,675,026	292,742		1.5% OF SINGLE-FAMILY HOMES
Zip 89129	594	191,162,803	321,823		3.2% OF SINGLE-FAMILY HOMES
Zip 89130	302	84,125,559	278,561		1.6% OF SINGLE-FAMILY HOMES
Zip 89131	621	235,909,158	379,886		3.3% OF SINGLE-FAMILY HOMES
Zip 89134	277	230,728,575	832,955		1.5% OF SINGLE-FAMILY HOMES
Zip 89135	401	427,595,338	1,066,323		2.2% OF SINGLE-FAMILY HOMES
Zip 89138	202	80,800,581	400,003		1.1% OF SINGLE-FAMILY HOMES
Zip 89139	519	147,477,369	284,157		2.8% OF SINGLE-FAMILY HOMES
Zip 89141	453	326,339,242	720,396		2.4% OF SINGLE-FAMILY HOMES
Zip 89142	302	49,904,447	165,247		1.6% OF SINGLE-FAMILY HOMES
Zip 89143	166	41,069,788	247,408		0.9% OF SINGLE-FAMILY HOMES
Zip 89144	198	141,499,374	714,643		1.1% OF SINGLE-FAMILY HOMES
Zip 89145	192	86,299,780	449,478		1.0% OF SINGLE-FAMILY HOMES
Zip 89146	119	55,959,594	470,249		0.6% OF SINGLE-FAMILY HOMES
Zip 89147	377	94,383,931	250,355		2.0% OF SINGLE-FAMILY HOMES
Zip 89148	656	209,642,163	319,576		3.5% OF SINGLE-FAMILY HOMES
Zip 89149	484	191,401,868	395,458		2.6% OF SINGLE-FAMILY HOMES
Zip 89156	279	47,907,898	171,713		1.5% OF SINGLE-FAMILY HOMES
Zip 89161	2	5,399,900	2,699,950		0.0% OF SINGLE-FAMILY HOMES
Zip 89166	52	16,692,621	321,012		0.3% OF SINGLE-FAMILY HOMES
Zip 89169	56	11,573,065	206,662		0.3% OF SINGLE-FAMILY HOMES
Zip 89178	438	119,806,498	273,531		2.4% OF SINGLE-FAMILY HOMES
Zip 89179	28	6,421,834	229,351		0.2% OF SINGLE-FAMILY HOMES





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Zip 89183	279	134,639,870	482,580		1.5% OF SINGLE-FAMILY HOMES
Zip 89301	46	11,223,355	243,986		0.2% OF SINGLE-FAMILY HOMES
Zip 89317	1	92,000	92,000		0.0% OF SINGLE-FAMILY HOMES
Zip 89318	9	806,800	89,644		0.0% OF SINGLE-FAMILY HOMES
Zip 89319	10	782,700	78,270		0.1% OF SINGLE-FAMILY HOMES
Zip 89403	1	189,900	189,900		0.0% OF SINGLE-FAMILY HOMES
Zip 92314	2	809,899	404,950		0.0% OF SINGLE-FAMILY HOMES
Zip 92315	1	749,900	749,900		0.0% OF SINGLE-FAMILY HOMES
Zip 92384	1	159,000	159,000		0.0% OF SINGLE-FAMILY HOMES
Zip 99999	1	37,000	37,000		0.0% OF SINGLE-FAMILY HOMES
TOWNHOUSE	1,279	227,032,591	177,508		4.7% OF CURRENT BY STYLE AND AREA
CO-OP	3,341	1,077,962,195	322,647		12.3% % OF ACTIVE LISTINGS
MANUF	532	93,242,526	175,268		2.0% % OF ACTIVE LISTINGS
MULTI-FAMILY	290	93,348,198	321,890		1.1% % OF ACTIVE LISTINGS
LAND	3,180	2,177,133,968	684,633		11.7% % OF ACTIVE LISTINGS
SOLD LISTINGS YTD	21,397	5,485,438,204	256,365	118	
SALE COMPLETED SINCE LAST RPT	3,223	707,267,175	219,444	107	15.1% OF SOLD LISTINGS YTD
CO-OP SALES	18,883	4,831,635,835	255,872	117	88.3% OF SOLD LISTINGS YTD
NON CO-OP SALES	2,514	653,802,369	260,065	126	11.7% OF SOLD LISTINGS YTD
SOLD LISTINGS THIS QUARTER	9,361	2,180,683,725	232,954	110	
SINGLE-FAMILY FINANCING YTD	18,464	4,931,613,984	267,093	115	
Conventional	9,038	2,690,739,148	297,714	120	48.9% OF SINGLE FAMILY FINANCING YTD
Cash	2,686	780,045,873	290,412	103	14.5% OF SINGLE FAMILY FINANCING YTD
FHA	5,530	1,172,071,903	211,948	111	30.0% OF SINGLE FAMILY FINANCING YTD
VA	833	194,866,488	233,933	113	4.5% OF SINGLE FAMILY FINANCING YTD
OWC	23	9,419,819	409,557	177	0.1% OF SINGLE FAMILY FINANCING YTD
EXCH	5	1,142,500	228,500	134	0.0% OF SINGLE FAMILY FINANCING YTD
Contract Option	20	8,274,290	413,715	152	0.1% OF SINGLE FAMILY FINANCING YTD
Private	13	7,187,000	552,846	152	0.1% OF SINGLE FAMILY FINANCING YTD
Lease Option	4	4,305,000	1,076,250	127	0.0% OF SINGLE FAMILY FINANCING YTD
AITD	5	4,780,000	956,000	135	0.0% OF SINGLE FAMILY FINANCING YTD

