



# SUMMARY REPORT

Property Type	2007				2008							
	September Units	YTD Units	September Avg. Price	Avg. DOM	September Units	Percent Change	YTD Units	Percent Change	September Avg. Price	Percent Change	Avg. DOM	Percent Change
<b>New Listings</b>												
SINGLE-FAMILY	4,760	50,324	404,463		5,377	13.0%	46,655	-7.3%	295,708	26.9%		
TOWNHOUSE	351	3,945	220,772		350	-0.3%	2,982	-24.4%	161,315	26.9%		
CONDO	822	8,454	332,112		772	-6.1%	6,802	-19.5%	273,907	17.5%		
MANUFACTURED	91	1,147	165,495		97	6.6%	852	-25.7%	180,792	9.2%		
MULTI-FAMILY	75	746	410,024		55	-26.7%	483	-35.3%	260,791	36.4%		
LAND	414	4,246	609,742		325	-21.5%	3,080	-27.5%	1,030,590	69.0%		
<b>Total</b>	<b>6,513</b>	<b>68,862</b>	<b>395,206</b>		<b>6,976</b>	<b>7.1%</b>	<b>60,854</b>	<b>-11.6%</b>	<b>318,916</b>	<b>-19.3%</b>		
<b>Pending Sales</b>												
SINGLE-FAMILY	948	12,621	356,038		3,372	255.7%	22,495	78.2%	222,510	-37.5%		
TOWNHOUSE	68	1,128	219,440		163	139.7%	1,180	4.6%	142,267	-35.2%		
CONDO	115	1,623	278,031		384	233.9%	2,005	23.5%	130,669	-53.0%		
MANUFACTURED	30	354	136,146		22	-26.7%	207	-41.5%	97,305	-28.5%		
MULTI-FAMILY	8	110	439,250		7	-12.5%	67	-39.1%	208,014	-52.6%		
LAND	36	630	335,211		19	-47.2%	246	-61.0%	102,016	-69.6%		
<b>Total</b>	<b>1,205</b>	<b>6,466</b>	<b>335,341</b>		<b>3,559</b>	<b>195.4%</b>	<b>26,200</b>	<b>59.1%</b>	<b>225,481</b>	<b>-32.8%</b>		
<b>Sold Listings</b>												
SINGLE-FAMILY	1,029	13,113	351,430	118	2,784	170.6%	18,343	39.9%	230,790	-34.3%	105	-11.1%
TOWNHOUSE	89	1,215	202,327	151	145	62.9%	973	-19.9%	149,477	-26.1%	114	-24.4%
CONDO	132	1,695	228,250	130	241	82.6%	1,575	-7.1%	146,565	-35.8%	111	-14.1%
MANUFACTURED	30	359	144,610	146	22	-26.7%	199	-44.6%	122,909	-15.0%	252	72.4%
MULTI-FAMILY	2	119	425,000	118	9	350.0%	55	-53.8%	205,667	-51.6%	121	2.2%
LAND	48	646	328,761	215	22	-54.2%	254	-60.7%	145,309	-55.8%	172	-20.0%
<b>Total</b>	<b>1,330</b>	<b>7,147</b>	<b>323,854</b>	<b>125</b>	<b>3,223</b>	<b>142.3%</b>	<b>21,399</b>	<b>24.8%</b>	<b>219,444</b>	<b>-32.2%</b>	<b>107</b>	<b>-14.6%</b>
<b>Available Inventory</b>												
SINGLE-FAMILY					19,881		33,182		366,896			
TOWNHOUSE					1,355		2,033		175,314			
CONDO					3,485		4,602		314,101			
MANUFACTURED					545		645		173,457			
MULTI-FAMILY					296		335		318,937			
LAND					3,262		3,378		674,014			
<b>Total</b>					<b>21,734</b>		<b>56,255</b>		<b>409,350</b>			

