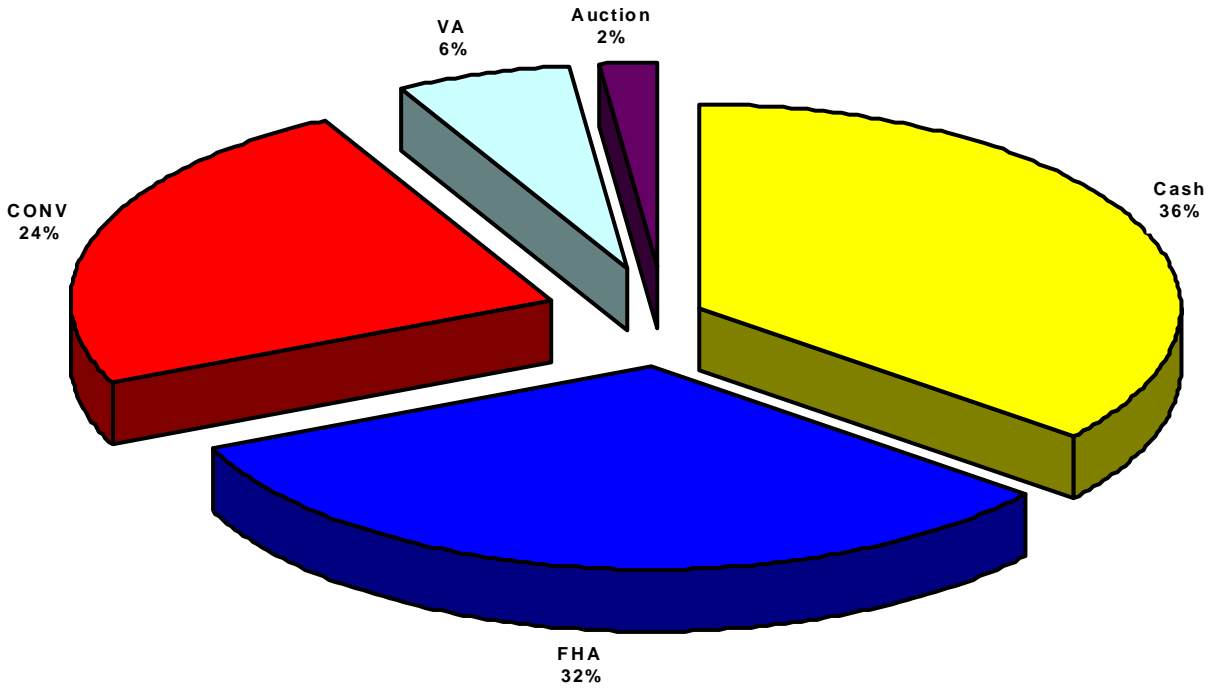




# YTD FINANCING - SINGLE FAMILY



\*Terms representing less than 1% of data not included in chart above.

Conventional	23.9%
Cash	35.7%
FHA	32.2%
VA	5.8%
OWC	0.4%
EXCH	0.0%
Contract Option	0.1%
Private	0.1%
Lease Option	0.0%
AITD	0.0%