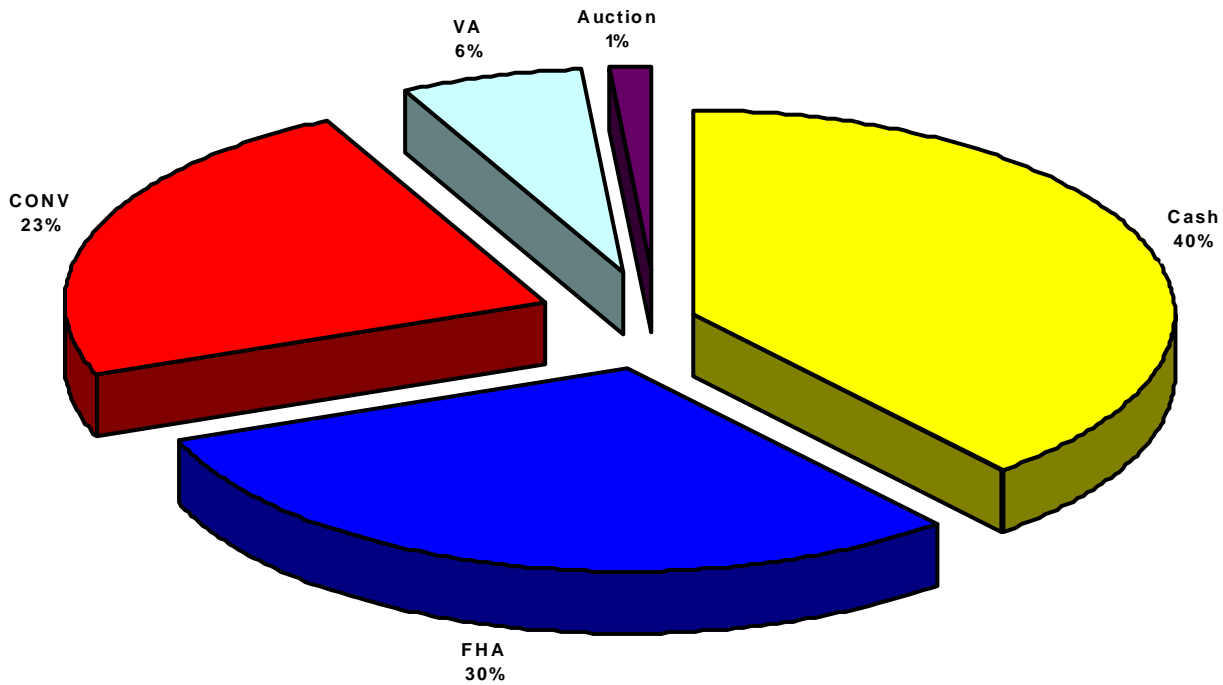




# YTD FINANCING - SINGLE FAMILY



\*Terms representing less than 1% of data not included in chart above.

Conventional	23.4%
Cash	38.7%
FHA	30.1%
VA	6.1%
OWC	0.2%
Contract Option	0.0%
Private	0.1%
Lease Option	0.0%