



Market Analysis as of 12/31/2011

	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
ALL ACTIVE LISTINGS	2,245	2,511,931,246	1,118,900		
NEW LISTINGS SINCE LAST MONTH	279	302,621,714	1,084,666		12.4% OF ALL CURRENT LISTINGS
ACTIVE SINGLE-FAMILY BY BDRM	700	1,352,974,795	1,932,821		
1 BEDROOM OR LESS	14	6,035,100	431,079		2.0% OF CURRENT SINGLE-FAMILY BY BDR
2 BEDROOMS	34	17,170,600	505,018		4.9% OF CURRENT SINGLE-FAMILY BY BDR
3 BEDROOMS	152	108,362,199	712,909		21.7% OF CURRENT SINGLE-FAMILY BY BDR
4 BEDROOMS	193	255,733,849	1,325,046		27.6% OF CURRENT SINGLE-FAMILY BY BDR
5 BEDROOMS OR MORE	304	964,724,047	3,173,434		43.4% OF CURRENT SINGLE-FAMILY BY BDR
SINGLE FAMILY	700	1,352,974,795	1,932,821		31.2% OF ACTIVE LISTINGS
Ar 01 Old Town	66	82,823,911	1,254,908		9.4% OF SINGLE-FAMILY HOMES
Ar 02 Thaynes Canyon	5	10,977,000	2,195,400		0.7% OF SINGLE-FAMILY HOMES
Ar 03 Lower Deer Valley	28	58,905,000	2,103,750		4.0% OF SINGLE-FAMILY HOMES
Ar 04 Deer Crest	14	129,454,000	9,246,714		2.0% OF SINGLE-FAMILY HOMES
Ar 05 Upper Deer Valley	16	114,125,000	7,132,813		2.3% OF SINGLE-FAMILY HOMES
Ar 06 Empire Canyon / Flagstaff	10	84,925,000	8,492,500		1.4% OF SINGLE-FAMILY HOMES
Ar 07 Aerie	4	10,770,000	2,692,500		0.6% OF SINGLE-FAMILY HOMES
Ar 08 Prospector	6	3,736,900	622,817		0.9% OF SINGLE-FAMILY HOMES
Ar 09 Park Meadows	37	91,940,900	2,484,889		5.3% OF SINGLE-FAMILY HOMES
Ar 10 The Canyons	22	172,507,900	7,841,268		3.1% OF SINGLE-FAMILY HOMES
Ar 11 Olympic Park	13	13,846,900	1,065,146		1.9% OF SINGLE-FAMILY HOMES
Ar 12 Silver Springs Area	11	7,515,500	683,227		1.6% OF SINGLE-FAMILY HOMES
Ar 13 Old Ranch Road	12	31,237,899	2,603,158		1.7% OF SINGLE-FAMILY HOMES
Ar 14 Kimball	4	1,608,400	402,100		0.6% OF SINGLE-FAMILY HOMES
Ar 15 Pinebrook	29	23,473,600	809,434		4.1% OF SINGLE-FAMILY HOMES
Ar 16 Summit Park	20	10,340,600	517,030		2.9% OF SINGLE-FAMILY HOMES
Ar 17 Jeremy Ranch	30	25,582,499	852,750		4.3% OF SINGLE-FAMILY HOMES
Ar 18 Glenwild / Silver Creek	50	84,664,900	1,693,298		7.1% OF SINGLE-FAMILY HOMES
Ar 19 Trailside Park Area	11	7,819,800	710,891		1.6% OF SINGLE-FAMILY HOMES
Ar 20 Silver Creek Commercial	0	0	0		0.0% OF SINGLE-FAMILY HOMES
Ar 21 Promontory Area	42	86,210,900	2,052,640		6.0% OF SINGLE-FAMILY HOMES
Ar 22 Quinn's Junction	0	0	0		0.0% OF SINGLE-FAMILY HOMES
Ar 23 Jordanelle	18	25,277,000	1,404,278		2.6% OF SINGLE-FAMILY HOMES
Ar 26 Midway Charleston	35	19,409,499	554,557		5.0% OF SINGLE-FAMILY HOMES
Ar 27 Provo Canyon	15	22,813,700	1,520,913		2.1% OF SINGLE-FAMILY HOMES
Ar 28 Heber and Daniels	48	39,131,699	815,244		6.9% OF SINGLE-FAMILY HOMES
Ar 29 Timberlakes	16	5,645,000	352,813		2.3% OF SINGLE-FAMILY HOMES
Ar 30 Other Wasatch County	2	589,000	294,500		0.3% OF SINGLE-FAMILY HOMES
Ar 31 Woodland and Francis	13	21,025,400	1,617,338		1.9% OF SINGLE-FAMILY HOMES
Ar 32 Kamas and Marion	13	7,182,900	552,531		1.9% OF SINGLE-FAMILY HOMES
Ar 33 Oakley and Weber Canyon	27	64,266,800	2,380,252		3.9% OF SINGLE-FAMILY HOMES
Ar 34 Peoa and Browns Canyon	3	7,254,000	2,418,000		0.4% OF SINGLE-FAMILY HOMES
Ar 35 Wanship - Hoytsville - Coal	35	12,792,400	365,497		5.0% OF SINGLE-FAMILY HOMES
Ar 36 Morgan County	3	2,574,900	858,300		0.4% OF SINGLE-FAMILY HOMES
Ar 37 Huntsville / Snowbasin / Ed	15	22,767,898	1,517,860		2.1% OF SINGLE-FAMILY HOMES
Ar 38 Wasatch Front (Salt Lake Ci	17	34,762,990	2,044,882		2.4% OF SINGLE-FAMILY HOMES
Ar 39 Other Utah	6	13,571,000	2,261,833		0.9% OF SINGLE-FAMILY HOMES
Ar 40 National	0	0	0		0.0% OF SINGLE-FAMILY HOMES
Ar 41 International	1	495,000	495,000		0.1% OF SINGLE-FAMILY HOMES



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Market Analysis as of 12/31/2011

	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
CONDOMINIUM	602	560,897,286	931,723		26.8% OF ACTIVE LISTINGS
Ar 01 Old Town	141	86,883,897	616,198		23.4% OF CONDO
Ar 02 Thaynes Canyon	0	0	0		0.0% OF CONDO
Ar 03 Lower Deer Valley	67	57,262,000	854,657		11.1% OF CONDO
Ar 04 Deer Crest	14	48,366,000	3,454,714		2.3% OF CONDO
Ar 05 Upper Deer Valley	60	83,199,300	1,386,655		10.0% OF CONDO
Ar 06 Empire Canyon / Flagstaff	45	134,054,800	2,978,996		7.5% OF CONDO
Ar 07 Aerie	1	1,250,000	1,250,000		0.2% OF CONDO
Ar 08 Prospector	12	2,920,800	243,400		2.0% OF CONDO
Ar 09 Park Meadows	30	24,903,900	830,130		5.0% OF CONDO
Ar 10 The Canyons	94	68,467,774	728,381		15.6% OF CONDO
Ar 11 Olympic Park	10	3,609,990	360,999		1.7% OF CONDO
Ar 12 Silver Springs Area	1	290,000	290,000		0.2% OF CONDO
Ar 13 Old Ranch Road	0	0	0		0.0% OF CONDO
Ar 14 Kimball	17	4,925,850	289,756		2.8% OF CONDO
Ar 15 Pinebrook	12	3,815,300	317,942		2.0% OF CONDO
Ar 16 Summit Park	2	553,000	276,500		0.3% OF CONDO
Ar 17 Jeremy Ranch	6	2,737,700	456,283		1.0% OF CONDO
Ar 18 Glenwild / Silver Creek	0	0	0		0.0% OF CONDO
Ar 19 Trailside Park Area	0	0	0		0.0% OF CONDO
Ar 20 Silver Creek Commercial	0	0	0		0.0% OF CONDO
Ar 21 Promontory Area	0	0	0		0.0% OF CONDO
Ar 22 Quinn's Junction	0	0	0		0.0% OF CONDO
Ar 23 Jordanelle	38	18,547,385	488,089		6.3% OF CONDO
Ar 26 Midway Charleston	7	1,713,750	244,821		1.2% OF CONDO
Ar 27 Provo Canyon	0	0	0		0.0% OF CONDO
Ar 28 Heber and Daniels	1	179,000	179,000		0.2% OF CONDO
Ar 29 Timberlakes	0	0	0		0.0% OF CONDO
Ar 30 Other Wasatch County	0	0	0		0.0% OF CONDO
Ar 31 Woodland and Francis	0	0	0		0.0% OF CONDO
Ar 32 Kamas and Marion	0	0	0		0.0% OF CONDO
Ar 33 Oakley and Weber Canyon	0	0	0		0.0% OF CONDO
Ar 34 Peoa and Browns Canyon	0	0	0		0.0% OF CONDO
Ar 35 Wanship - Hoytsville - Coal	0	0	0		0.0% OF CONDO
Ar 36 Morgan County	0	0	0		0.0% OF CONDO
Ar 37 Huntsville / Snowbasin / Ed	0	0	0		0.0% OF CONDO
Ar 38 Wasatch Front (Salt Lake Ci	15	11,952,750	796,850		2.5% OF CONDO
Ar 39 Other Utah	0	0	0		0.0% OF CONDO
Ar 40 National	0	0	0		0.0% OF CONDO
Ar 41 International	0	0	0		0.0% OF CONDO
VACANT LAND	769	549,886,129	715,066		34.3% OF ACTIVE LISTINGS
Ar 01 Old Town	16	10,151,700	634,481		2.1% OF VACANT LAND
Ar 02 Thaynes Canyon	7	4,747,000	678,143		0.9% OF VACANT LAND
Ar 03 Lower Deer Valley	17	11,737,000	690,412		2.2% OF VACANT LAND
Ar 04 Deer Crest	7	8,375,000	1,196,429		0.9% OF VACANT LAND
Ar 05 Upper Deer Valley	5	8,839,000	1,767,800		0.7% OF VACANT LAND
Ar 06 Empire Canyon / Flagstaff	9	37,895,000	4,210,556		1.2% OF VACANT LAND
Ar 07 Aerie	4	2,282,000	570,500		0.5% OF VACANT LAND
Ar 08 Prospector	4	1,616,900	404,225		0.5% OF VACANT LAND



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	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
Ar 09 Park Meadows	17	11,092,900	652,524		2.2% OF VACANT LAND
Ar 10 The Canyons	43	87,599,000	2,037,186		5.6% OF VACANT LAND
Ar 11 Olympic Park	3	5,064,900	1,688,300		0.4% OF VACANT LAND
Ar 12 Silver Springs Area	1	320,000	320,000		0.1% OF VACANT LAND
Ar 13 Old Ranch Road	6	4,411,000	735,167		0.8% OF VACANT LAND
Ar 14 Kimball	1	139,900	139,900		0.1% OF VACANT LAND
Ar 15 Pinebrook	12	3,029,400	252,450		1.6% OF VACANT LAND
Ar 16 Summit Park	27	3,156,750	116,917		3.5% OF VACANT LAND
Ar 17 Jeremy Ranch	46	22,116,800	480,800		6.0% OF VACANT LAND
Ar 18 Glenwild / Silver Creek	89	36,990,398	415,622		11.6% OF VACANT LAND
Ar 19 Trailside Park Area	6	1,908,000	318,000		0.8% OF VACANT LAND
Ar 20 Silver Creek Commercial	3	1,374,000	458,000		0.4% OF VACANT LAND
Ar 21 Promontory Area	47	18,036,599	383,757		6.1% OF VACANT LAND
Ar 22 Quinn's Junction	1	999,990	999,990		0.1% OF VACANT LAND
Ar 23 Jordanelle	69	32,490,800	470,881		9.0% OF VACANT LAND
Ar 26 Midway Charleston	50	15,890,800	317,816		6.5% OF VACANT LAND
Ar 27 Provo Canyon	1	69,500	69,500		0.1% OF VACANT LAND
Ar 28 Heber and Daniels	54	23,122,493	428,194		7.0% OF VACANT LAND
Ar 29 Timberlakes	17	558,600	32,859		2.2% OF VACANT LAND
Ar 30 Other Wasatch County	3	5,898,000	1,966,000		0.4% OF VACANT LAND
Ar 31 Woodland and Francis	50	21,090,650	421,813		6.5% OF VACANT LAND
Ar 32 Kamas and Marion	36	17,147,699	476,325		4.7% OF VACANT LAND
Ar 33 Oakley and Weber Canyon	14	6,788,700	484,907		1.8% OF VACANT LAND
Ar 34 Peoa and Browns Canyon	11	14,967,500	1,360,682		1.4% OF VACANT LAND
Ar 35 Wanship - Hoytsville - Coal	57	18,158,950	318,578		7.4% OF VACANT LAND
Ar 36 Morgan County	2	3,169,000	1,584,500		0.3% OF VACANT LAND
Ar 37 Huntsville / Snowbasin / Ed	5	13,045,000	2,609,000		0.7% OF VACANT LAND
Ar 38 Wasatch Front (Salt Lake Ci	9	88,405,300	9,822,811		1.2% OF VACANT LAND
Ar 39 Other Utah	20	7,199,900	359,995		2.6% OF VACANT LAND
Ar 40 National	0	0	0		0.0% OF VACANT LAND
Ar 41 International	0	0	0		0.0% OF VACANT LAND
FRACTIONAL INTEREST	92	14,294,696	155,377		4.1% OF ACTIVE LISTINGS
Ar 01 Old Town	15	2,609,200	173,947		16.3% OF FRACTIONAL INTEREST
Ar 02 Thaynes Canyon	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 03 Lower Deer Valley	1	140,000	140,000		1.1% OF FRACTIONAL INTEREST
Ar 04 Deer Crest	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 05 Upper Deer Valley	20	4,062,500	203,125		21.7% OF FRACTIONAL INTEREST
Ar 06 Empire Canyon / Flagstaff	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 07 Aerie	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 08 Prospector	1	5,000	5,000		1.1% OF FRACTIONAL INTEREST
Ar 09 Park Meadows	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 10 The Canyons	54	7,438,096	137,743		58.7% OF FRACTIONAL INTEREST
Ar 11 Olympic Park	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 12 Silver Springs Area	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 13 Old Ranch Road	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 14 Kimball	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 15 Pinebrook	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 16 Summit Park	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 17 Jeremy Ranch	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 18 Glenwild / Silver Creek	0	0	0		0.0% OF FRACTIONAL INTEREST



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	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
Ar 19 Trailside Park Area	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 20 Silver Creek Commercial	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 21 Promontory Area	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 22 Quinn's Junction	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 23 Jordanelle	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 26 Midway Charleston	1	39,900	39,900		1.1% OF FRACTIONAL INTEREST
Ar 27 Provo Canyon	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 28 Heber and Daniels	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 29 Timberlakes	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 30 Other Wasatch County	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 31 Woodland and Francis	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 32 Kamas and Marion	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 33 Oakley and Weber Canyon	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 34 Peoa and Browns Canyon	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 35 Wanship - Hoytsville - Coal	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 36 Morgan County	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 37 Huntsville / Snowbasin / Ed	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 38 Wasatch Front (Salt Lake Ci	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 39 Other Utah	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 40 National	0	0	0		0.0% OF FRACTIONAL INTEREST
Ar 41 International	0	0	0		0.0% OF FRACTIONAL INTEREST
MULTI-UNIT	2	2,745,000	1,372,500		0.1% OF ACTIVE LISTINGS
Ar 01 Old Town	1	1,895,000	1,895,000		50.0% OF MULTI UNIT
Ar 02 Thaynes Canyon	0	0	0		0.0% OF MULTI UNIT
Ar 03 Lower Deer Valley	0	0	0		0.0% OF MULTI UNIT
Ar 04 Deer Crest	0	0	0		0.0% OF MULTI UNIT
Ar 05 Upper Deer Valley	0	0	0		0.0% OF MULTI UNIT
Ar 06 Empire Canyon / Flagstaff	0	0	0		0.0% OF MULTI UNIT
Ar 07 Aerie	0	0	0		0.0% OF MULTI UNIT
Ar 08 Prospector	1	850,000	850,000		50.0% OF MULTI UNIT
Ar 09 Park Meadows	0	0	0		0.0% OF MULTI UNIT
Ar 10 The Canyons	0	0	0		0.0% OF MULTI UNIT
Ar 11 Olympic Park	0	0	0		0.0% OF MULTI UNIT
Ar 12 Silver Springs Area	0	0	0		0.0% OF MULTI UNIT
Ar 13 Old Ranch Road	0	0	0		0.0% OF MULTI UNIT
Ar 14 Kimball	0	0	0		0.0% OF MULTI UNIT
Ar 15 Pinebrook	0	0	0		0.0% OF MULTI UNIT
Ar 16 Summit Park	0	0	0		0.0% OF MULTI UNIT
Ar 17 Jeremy Ranch	0	0	0		0.0% OF MULTI UNIT
Ar 18 Glenwild / Silver Creek	0	0	0		0.0% OF MULTI UNIT
Ar 19 Trailside Park Area	0	0	0		0.0% OF MULTI UNIT
Ar 20 Silver Creek Commercial	0	0	0		0.0% OF MULTI UNIT
Ar 21 Promontory Area	0	0	0		0.0% OF MULTI UNIT
Ar 22 Quinn's Junction	0	0	0		0.0% OF MULTI UNIT
Ar 23 Jordanelle	0	0	0		0.0% OF MULTI UNIT
Ar 26 Midway Charleston	0	0	0		0.0% OF MULTI UNIT
Ar 27 Provo Canyon	0	0	0		0.0% OF MULTI UNIT
Ar 28 Heber and Daniels	0	0	0		0.0% OF MULTI UNIT
Ar 29 Timberlakes	0	0	0		0.0% OF MULTI UNIT
Ar 30 Other Wasatch County	0	0	0		0.0% OF MULTI UNIT



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Ar 31 Woodland and Francis	0	0	0		0.0% OF MULTI UNIT
Ar 32 Kamas and Marion	0	0	0		0.0% OF MULTI UNIT
Ar 33 Oakley and Weber Canyon	0	0	0		0.0% OF MULTI UNIT
Ar 34 Peoa and Browns Canyon	0	0	0		0.0% OF MULTI UNIT
Ar 35 Wanship - Hoytsville - Coal	0	0	0		0.0% OF MULTI UNIT
Ar 36 Morgan County	0	0	0		0.0% OF MULTI UNIT
Ar 37 Huntsville / Snowbasin / Ed	0	0	0		0.0% OF MULTI UNIT
Ar 38 Wasatch Front (Salt Lake Ci	0	0	0		0.0% OF MULTI UNIT
Ar 39 Other Utah	0	0	0		0.0% OF MULTI UNIT
Ar 40 National	0	0	0		0.0% OF MULTI UNIT
Ar 41 International	0	0	0		0.0% OF MULTI UNIT
COMMERCIAL	80	31,133,340	389,167		3.6% OF ACTIVE LISTINGS
Ar 01 Old Town	8	7,350,113	918,764		10.0% OF COMMERCIAL
Ar 02 Thaynes Canyon	5	113,375	22,675		6.3% OF COMMERCIAL
Ar 03 Lower Deer Valley	0	0	0		0.0% OF COMMERCIAL
Ar 04 Deer Crest	0	0	0		0.0% OF COMMERCIAL
Ar 05 Upper Deer Valley	0	0	0		0.0% OF COMMERCIAL
Ar 06 Empire Canyon / Flagstaff	1	599,000	599,000		1.3% OF COMMERCIAL
Ar 07 Aerie	0	0	0		0.0% OF COMMERCIAL
Ar 08 Prospector	16	299	19		20.0% OF COMMERCIAL
Ar 09 Park Meadows	0	0	0		0.0% OF COMMERCIAL
Ar 10 The Canyons	1	4,900,000	4,900,000		1.3% OF COMMERCIAL
Ar 11 Olympic Park	1	24	24		1.3% OF COMMERCIAL
Ar 12 Silver Springs Area	0	0	0		0.0% OF COMMERCIAL
Ar 13 Old Ranch Road	0	0	0		0.0% OF COMMERCIAL
Ar 14 Kimball	2	2,750,020	1,375,010		2.5% OF COMMERCIAL
Ar 15 Pinebrook	14	223	16		17.5% OF COMMERCIAL
Ar 16 Summit Park	0	0	0		0.0% OF COMMERCIAL
Ar 17 Jeremy Ranch	3	60	20		3.8% OF COMMERCIAL
Ar 18 Glenwild / Silver Creek	0	0	0		0.0% OF COMMERCIAL
Ar 19 Trailside Park Area	0	0	0		0.0% OF COMMERCIAL
Ar 20 Silver Creek Commercial	1	349,900	349,900		1.3% OF COMMERCIAL
Ar 21 Promontory Area	0	0	0		0.0% OF COMMERCIAL
Ar 22 Quinn's Junction	0	0	0		0.0% OF COMMERCIAL
Ar 23 Jordanelle	2	2,160,000	1,080,000		2.5% OF COMMERCIAL
Ar 26 Midway Charleston	6	1,754,039	292,340		7.5% OF COMMERCIAL
Ar 27 Provo Canyon	0	0	0		0.0% OF COMMERCIAL
Ar 28 Heber and Daniels	12	2,134,087	177,841		15.0% OF COMMERCIAL
Ar 29 Timberlakes	0	0	0		0.0% OF COMMERCIAL
Ar 30 Other Wasatch County	0	0	0		0.0% OF COMMERCIAL
Ar 31 Woodland and Francis	1	289,000	289,000		1.3% OF COMMERCIAL
Ar 32 Kamas and Marion	2	2,588,000	1,294,000		2.5% OF COMMERCIAL
Ar 33 Oakley and Weber Canyon	0	0	0		0.0% OF COMMERCIAL
Ar 34 Peoa and Browns Canyon	0	0	0		0.0% OF COMMERCIAL
Ar 35 Wanship - Hoytsville - Coal	3	450,200	150,067		3.8% OF COMMERCIAL
Ar 36 Morgan County	0	0	0		0.0% OF COMMERCIAL
Ar 37 Huntsville / Snowbasin / Ed	0	0	0		0.0% OF COMMERCIAL
Ar 38 Wasatch Front (Salt Lake Ci	1	4,900,000	4,900,000		1.3% OF COMMERCIAL
Ar 39 Other Utah	1	795,000	795,000		1.3% OF COMMERCIAL



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Ar 40 National	0	0	0		0.0% OF COMMERCIAL
Ar 41 International	0	0	0		0.0% OF COMMERCIAL
SOLD LISTINGS YTD	1,675	1,077,467,075	643,264	174	
SALE COMPLETED SINCE LAST RPT	128	80,276,335	627,159	204	7.6% OF SOLD LISTINGS YTD
CO-OP SALES	1,292	821,652,172	635,954	174	77.1% OF SOLD LISTINGS YTD
NON CO-OP SALES	383	255,814,903	667,924	175	22.9% OF SOLD LISTINGS YTD
SOLD LISTINGS THIS QUARTER	399	221,410,427	554,913	163	
SINGLE-FAMILY FINANCING YTD	780	639,646,764	820,060	150	
2ND Trust Deed	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Assumable	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Cash	239	260,350,279	1,089,332	172	30.6% OF RESIDENTIAL FINANCING YTD
Conventional	434	339,404,681	782,038	146	55.6% OF RESIDENTIAL FINANCING YTD
Exchange/ Trade	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Government Loan	6	1,927,900	321,317	70	0.8% OF RESIDENTIAL FINANCING YTD
Lease Option	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Lease Purchase	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Other (See Remarks)	21	6,555,250	312,155	86	2.7% OF RESIDENTIAL FINANCING YTD
Owner Finance	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Variable Rate	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
FHA	63	20,099,218	319,035	132	8.1% OF RESIDENTIAL FINANCING YTD
Fixed Rate	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Seller Financing	5	6,975,000	1,395,000	97	0.6% OF RESIDENTIAL FINANCING YTD
TD	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
VA	12	4,334,436	361,203	165	1.5% OF RESIDENTIAL FINANCING YTD



The data is deemed reliable but not guaranteed and is Subject to errors, omissions or revisions and is not warranted.

Available Listings are all active listings at the time of the datapull (13th of the following month), plus any listings that moved to an inactive status during the period of the report.

Active - Listings that are active at the time of the datapull.

BOM - Active listings whose status change date fall within the period of the report.