



Market Analysis as of 12/31/2011

	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
ALL RESIDENTIAL LISTINGS	42,892	24,271,311,548	565,870		
NEW LISTINGS SINCE LAST MONTH	7,998	3,749,115,957	468,757		18.6% OF ALL CURRENT LISTINGS
ACTIVE SINGLE-FAMILY BY BDRM	15,292	9,347,331,628	611,256		
1 BEDROOM OR LESS	67	18,029,274	269,094		0.4% OF CURRENT SINGLE-FAMILY BY BDRM
2 BEDROOMS	1,799	320,342,662	178,067		11.8% OF CURRENT SINGLE-FAMILY BY BDRM
3 BEDROOMS	6,538	1,728,720,366	264,411		42.8% OF CURRENT SINGLE-FAMILY BY BDRM
4 BEDROOMS	4,241	2,279,461,271	537,482		27.7% OF CURRENT SINGLE-FAMILY BY BDRM
5 BEDROOMS OR MORE	2,604	4,921,665,655	1,890,041		17.0% OF CURRENT SINGLE-FAMILY BY BDRM
ACTIVE BY STYLE AND AREA	42,892	24,271,311,548	565,870		
SINGLE-FAMILY	15,292	9,347,331,628	611,256		35.7% OF CURRENT BY STYLE AND AREA
Aventura	35	60,284,987	1,722,428		0.2% OF SINGLE-FAMILY HOMES
Bal Harbour	8	68,263,000	8,532,875		0.1% OF SINGLE-FAMILY HOMES
Bay Harbor Islands	13	20,744,000	1,595,692		0.1% OF SINGLE-FAMILY HOMES
Belle Glade	4	541,499	135,375		0.0% OF SINGLE-FAMILY HOMES
Biscayne Park	24	6,780,677	282,528		0.2% OF SINGLE-FAMILY HOMES
Biscayne Gardens	12	2,911,852	242,654		0.1% OF SINGLE-FAMILY HOMES
Boca Raton	234	118,638,131	507,001		1.5% OF SINGLE-FAMILY HOMES
Boynton Beach	120	28,557,158	237,976		0.8% OF SINGLE-FAMILY HOMES
Un-Incorp Broward Co.	1	50,000	50,000		0.0% OF SINGLE-FAMILY HOMES
Coconut Creek	122	31,211,493	255,832		0.8% OF SINGLE-FAMILY HOMES
Coconut Grove	72	129,406,499	1,797,312		0.5% OF SINGLE-FAMILY HOMES
Cooper City	112	42,309,216	377,761		0.7% OF SINGLE-FAMILY HOMES
Coral Gables	302	754,593,251	2,498,653		2.0% OF SINGLE-FAMILY HOMES
Coral Springs	354	122,183,234	345,150		2.3% OF SINGLE-FAMILY HOMES
Cutler Bay	98	22,261,799	227,161		0.6% OF SINGLE-FAMILY HOMES
Unincorp Dade Co.	49	17,426,248	355,638		0.3% OF SINGLE-FAMILY HOMES
Dania	123	26,606,263	216,311		0.8% OF SINGLE-FAMILY HOMES
Davie	372	195,963,093	526,783		2.4% OF SINGLE-FAMILY HOMES
Deerfield Beach	151	39,415,547	261,030		1.0% OF SINGLE-FAMILY HOMES
Delray Beach	84	53,585,733	637,925		0.5% OF SINGLE-FAMILY HOMES
Doral	149	85,832,659	576,058		1.0% OF SINGLE-FAMILY HOMES
Eastern Shores	3	3,448,000	1,149,333		0.0% OF SINGLE-FAMILY HOMES
El Portal	12	2,293,498	191,125		0.1% OF SINGLE-FAMILY HOMES
Florida City	30	2,620,716	87,357		0.2% OF SINGLE-FAMILY HOMES
Fort Lauderdale	934	1,028,816,677	1,101,517		6.1% OF SINGLE-FAMILY HOMES
Fort Pierce	24	3,464,700	144,363		0.2% OF SINGLE-FAMILY HOMES
Golden Beach	46	196,524,998	4,272,283		0.3% OF SINGLE-FAMILY HOMES
Goulds	4	390,000	97,500		0.0% OF SINGLE-FAMILY HOMES
Green Acres	9	1,434,900	159,433		0.1% OF SINGLE-FAMILY HOMES
Gulfstream	1	1,799,000	1,799,000		0.0% OF SINGLE-FAMILY HOMES
Hallandale	83	65,924,196	794,267		0.5% OF SINGLE-FAMILY HOMES
Hialeah	160	33,401,502	208,759		1.0% OF SINGLE-FAMILY HOMES
Hialeah Gardens	13	4,037,700	310,592		0.1% OF SINGLE-FAMILY HOMES
Hillsboro Beach	5	33,350,000	6,670,000		0.0% OF SINGLE-FAMILY HOMES
Hobe Sound	6	4,112,800	685,467		0.0% OF SINGLE-FAMILY HOMES



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Hollywood	675	203,187,108	301,018		4.4% OF SINGLE-FAMILY HOMES
Homestead	471	89,215,072	189,416		3.1% OF SINGLE-FAMILY HOMES
Hutchinson Island	1	599,000	599,000		0.0% OF SINGLE-FAMILY HOMES
Indian Creek	4	119,300,000	9,825,000		0.0% OF SINGLE-FAMILY HOMES
Indian Town	1	45,000	45,000		0.0% OF SINGLE-FAMILY HOMES
Islands/Caribbean	7	19,735,600	2,819,371		0.0% OF SINGLE-FAMILY HOMES
Jensen Beach	3	608,800	202,933		0.0% OF SINGLE-FAMILY HOMES
Jupiter	19	8,538,352	449,387		0.1% OF SINGLE-FAMILY HOMES
Kendall	21	5,810,599	276,695		0.1% OF SINGLE-FAMILY HOMES
Key Biscayne	60	217,112,996	3,618,550		0.4% OF SINGLE-FAMILY HOMES
Lake Clarke Shores	1	265,000	265,000		0.0% OF SINGLE-FAMILY HOMES
Lake Park	4	584,900	146,225		0.0% OF SINGLE-FAMILY HOMES
Lakeworth	115	22,369,423	194,517		0.8% OF SINGLE-FAMILY HOMES
Lantana	7	2,363,100	337,586		0.0% OF SINGLE-FAMILY HOMES
Lauderdale By The Sea	23	19,181,349	833,972		0.2% OF SINGLE-FAMILY HOMES
Lauderhill	136	19,488,661	143,299		0.9% OF SINGLE-FAMILY HOMES
Lauderdale Lakes	67	7,672,938	114,521		0.4% OF SINGLE-FAMILY HOMES
Lazy Lake	1	899,900	899,900		0.0% OF SINGLE-FAMILY HOMES
Lighthouse Point	109	153,296,499	1,406,390		0.7% OF SINGLE-FAMILY HOMES
Loxahatchee	21	4,942,900	235,376		0.1% OF SINGLE-FAMILY HOMES
Manalapan	1	250,000	250,000		0.0% OF SINGLE-FAMILY HOMES
Margate	177	26,264,066	148,385		1.2% OF SINGLE-FAMILY HOMES
Miami	2,745	982,113,191	357,783		18.0% OF SINGLE-FAMILY HOMES
Miami Beach	337	1,224,634,460	3,633,930		2.2% OF SINGLE-FAMILY HOMES
Miami Gardens	202	25,386,818	125,677		1.3% OF SINGLE-FAMILY HOMES
Miami Lake	50	24,924,899	498,498		0.3% OF SINGLE-FAMILY HOMES
Miami Shores	87	43,585,147	500,979		0.6% OF SINGLE-FAMILY HOMES
Miami Springs	39	14,767,700	378,659		0.3% OF SINGLE-FAMILY HOMES
Miramar	460	121,152,693	263,375		3.0% OF SINGLE-FAMILY HOMES
Naranja	1	244,000	244,000		0.0% OF SINGLE-FAMILY HOMES
North Bay Village	8	8,869,000	1,108,625		0.1% OF SINGLE-FAMILY HOMES
North Lauderdale	123	13,524,324	109,954		0.8% OF SINGLE-FAMILY HOMES
North Miami	181	62,495,247	345,278		1.2% OF SINGLE-FAMILY HOMES
North Miami Beach	163	74,061,226	454,363		1.1% OF SINGLE-FAMILY HOMES
North Palm Beach	1	750,000	750,000		0.0% OF SINGLE-FAMILY HOMES
Oakland Park	136	25,167,212	185,053		0.9% OF SINGLE-FAMILY HOMES
Ocean Ridge	1	1,579,000	1,579,000		0.0% OF SINGLE-FAMILY HOMES
Opa-Locka	58	4,431,512	76,405		0.4% OF SINGLE-FAMILY HOMES
Out Of Area	387	211,854,555	547,428		2.5% OF SINGLE-FAMILY HOMES
Not In Usa	64	84,142,588	1,314,728		0.4% OF SINGLE-FAMILY HOMES
Other City - In FL	256	106,703,707	416,811		1.7% OF SINGLE-FAMILY HOMES
Keys/Islands/Caribbean	166	262,226,485	1,579,678		1.1% OF SINGLE-FAMILY HOMES
Other City Not In FL	1,023	332,369,017	324,896		6.7% OF SINGLE-FAMILY HOMES
Pahokee	4	142,400	35,600		0.0% OF SINGLE-FAMILY HOMES
Palm Beach	11	6,100,599	554,600		0.1% OF SINGLE-FAMILY HOMES
Un - Incorp Pb Co.	1	799,000	799,000		0.0% OF SINGLE-FAMILY HOMES
Palmetto Bay	110	65,490,676	595,370		0.7% OF SINGLE-FAMILY HOMES
Palm Springs	2	188,900	94,450		0.0% OF SINGLE-FAMILY HOMES



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Parkland	207	156,101,887	754,115		1.4% OF SINGLE-FAMILY HOMES
Palm Beach Gardens	17	10,883,757	640,221		0.1% OF SINGLE-FAMILY HOMES
Pembroke Park	4	1,034,700	258,675		0.0% OF SINGLE-FAMILY HOMES
Pembroke Pines	416	108,402,932	260,584		2.7% OF SINGLE-FAMILY HOMES
Perrine	4	397,189	99,297		0.0% OF SINGLE-FAMILY HOMES
Pinecrest	147	213,407,718	1,451,753		1.0% OF SINGLE-FAMILY HOMES
Plantation	309	149,454,757	483,672		2.0% OF SINGLE-FAMILY HOMES
Pompano Beach	389	151,541,987	389,568		2.5% OF SINGLE-FAMILY HOMES
Port St. Lucie	81	10,294,687	127,095		0.5% OF SINGLE-FAMILY HOMES
Riviera Beach	25	2,679,587	107,183		0.2% OF SINGLE-FAMILY HOMES
Royal Palm Beach	39	9,138,186	234,312		0.3% OF SINGLE-FAMILY HOMES
Sea Ranch Lakes	11	20,531,990	1,866,545		0.1% OF SINGLE-FAMILY HOMES
South Miami	28	16,431,146	586,827		0.2% OF SINGLE-FAMILY HOMES
South Bay	1	125,000	125,000		0.0% OF SINGLE-FAMILY HOMES
Saint Lucie West	1	62,500	62,500		0.0% OF SINGLE-FAMILY HOMES
Stuart	5	7,559,900	1,511,980		0.0% OF SINGLE-FAMILY HOMES
Sunny Isles Beach	27	29,616,965	1,096,925		0.2% OF SINGLE-FAMILY HOMES
Sunrise	259	42,927,357	165,743		1.7% OF SINGLE-FAMILY HOMES
Surfside	48	41,934,650	873,639		0.3% OF SINGLE-FAMILY HOMES
Sweetwater	5	1,543,800	308,760		0.0% OF SINGLE-FAMILY HOMES
Southwest Ranches	87	138,445,576	1,591,328		0.6% OF SINGLE-FAMILY HOMES
Tamarac	257	38,441,478	149,578		1.7% OF SINGLE-FAMILY HOMES
Vero Beach	17	2,501,600	147,153		0.1% OF SINGLE-FAMILY HOMES
Virginia Gardens	1	239,000	239,000		0.0% OF SINGLE-FAMILY HOMES
Wellington	45	16,660,509	370,234		0.3% OF SINGLE-FAMILY HOMES
Weston	304	225,643,733	742,249		2.0% OF SINGLE-FAMILY HOMES
Wilton Manors	69	22,741,600	329,588		0.5% OF SINGLE-FAMILY HOMES
West Miami	6	1,578,000	263,000		0.0% OF SINGLE-FAMILY HOMES
West Palm Beach	101	16,012,292	158,538		0.7% OF SINGLE-FAMILY HOMES
CONDO/COOP/VILLA/TWNHSE	17,832	6,858,329,004	384,608		41.6% OF CURRENT BY STYLE AND AREA
CO-OP	1,057	325,292,862	307,751		2.5% % OF ACTIVE LISTINGS
MULTI-FAMILY	1,809	1,241,718,691	686,412		4.2% % OF ACTIVE LISTINGS
LOTS AND ACREAGE	1,152	2,849,132,645	2,473,205		2.7% % OF ACTIVE LISTINGS
COMMERCIAL/INDUSTRIAL	4,869	3,230,529,528	663,489		11.4% % OF ACTIVE LISTINGS
BUSINESS OPP	881	418,977,190	475,570		2.1% % OF ACTIVE LISTINGS
SOLD LISTINGS YTD	67,017	14,570,317,359	217,412	110	
SALE COMPLETED SINCE LAST RPT	4,802	1,150,413,631	239,570	110	7.2% OF SOLD LISTINGS YTD
CO-OP SALES	45,717	10,342,096,526	226,220	107	68.2% OF SOLD LISTINGS YTD
NON CO-OP SALES	21,300	4,228,220,833	198,508	115	31.8% OF SOLD LISTINGS YTD
SOLD LISTINGS THIS QUARTER	14,451	3,279,150,861	226,915	109	
SINGLE-FAMILY FINANCING YTD	26,582	7,311,007,969	275,036	101	



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Assumption	12	5,458,700	454,892	121	0.0% OF RESIDENTIAL FINANCING YTD
Cash	11,114	2,744,881,868	246,975	101	41.8% OF RESIDENTIAL FINANCING YTD
Conventional	7,507	2,956,705,341	393,860	106	28.2% OF RESIDENTIAL FINANCING YTD
Exchange	4	3,925,500	981,375	151	0.0% OF RESIDENTIAL FINANCING YTD
FHA	6,797	1,274,715,728	187,541	95	25.6% OF RESIDENTIAL FINANCING YTD
Leased	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
Other Terms See Remarks	486	144,507,052	297,340	114	1.8% OF RESIDENTIAL FINANCING YTD
Purchase Money Mortgage	41	14,472,327	352,984	125	0.2% OF RESIDENTIAL FINANCING YTD
Seller Financing	84	44,959,825	535,236	229	0.3% OF RESIDENTIAL FINANCING YTD
VA	534	121,381,625	227,306	87	2.0% OF RESIDENTIAL FINANCING YTD



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