



Market Analysis as of 12/31/2011

| | NUMBER OF LISTINGS (Excludes Rentals) | DOLLAR VOLUME | AVERAGE PRICE | AVG MKT TIME (SOLD ONLY) | % |
|-------------------------------|--|----------------|---------------|-----------------------------|---------------------------------------|
| ALL RESIDENTIAL LISTINGS | 42,892 | 24,271,311,548 | 565,870 | | |
| NEW LISTINGS SINCE LAST MONTH | 7,998 | 3,749,115,957 | 468,757 | | 18.6% OF ALL CURRENT LISTINGS |
| ACTIVE SINGLE-FAMILY BY BDRM | 15,292 | 9,347,331,628 | 611,256 | | |
| 1 BEDROOM OR LESS | 67 | 18,029,274 | 269,094 | | 0.4% OF CURRENT SINGLE-FAMILY BY BDR |
| 2 BEDROOMS | 1,799 | 320,342,662 | 178,067 | | 11.8% OF CURRENT SINGLE-FAMILY BY BDR |
| 3 BEDROOMS | 6,538 | 1,728,720,366 | 264,411 | | 42.8% OF CURRENT SINGLE-FAMILY BY BDR |
| 4 BEDROOMS | 4,241 | 2,279,461,271 | 537,482 | | 27.7% OF CURRENT SINGLE-FAMILY BY BDR |
| 5 BEDROOMS OR MORE | 2,604 | 4,921,665,655 | 1,890,041 | | 17.0% OF CURRENT SINGLE-FAMILY BY BDR |
| ACTIVE BY STYLE AND AREA | 42,892 | 24,271,311,548 | 565,870 | | |
| SINGLE-FAMILY | 15,292 | 9,347,331,628 | 611,256 | | 35.7% OF CURRENT BY STYLE AND AREA |
| Area 11 | 91 | 12,957,061 | 142,385 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 12 | 154 | 258,693,073 | 1,679,825 | | 1.0% OF SINGLE-FAMILY HOMES |
| Area 20 | 176 | 59,081,716 | 335,692 | | 1.2% OF SINGLE-FAMILY HOMES |
| Area 21 | 505 | 62,002,575 | 122,777 | | 3.3% OF SINGLE-FAMILY HOMES |
| Area 22 | 527 | 486,152,345 | 922,490 | | 3.4% OF SINGLE-FAMILY HOMES |
| Area 29 | 1 | 785,000 | 785,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 30 | 270 | 115,125,056 | 426,389 | | 1.8% OF SINGLE-FAMILY HOMES |
| Area 3010 | 14 | 11,770,900 | 840,779 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3020 | 45 | 9,078,177 | 201,737 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3030 | 120 | 71,584,852 | 596,540 | | 0.8% OF SINGLE-FAMILY HOMES |
| Area 3040 | 102 | 90,263,096 | 884,932 | | 0.7% OF SINGLE-FAMILY HOMES |
| Area 3050 | 113 | 15,585,542 | 137,925 | | 0.7% OF SINGLE-FAMILY HOMES |
| Area 3070 | 313 | 81,379,596 | 259,999 | | 2.0% OF SINGLE-FAMILY HOMES |
| Area 3080 | 79 | 9,368,073 | 118,583 | | 0.5% OF SINGLE-FAMILY HOMES |
| Area 3090 | 33 | 15,800,010 | 478,788 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 31 | 447 | 59,386,165 | 132,855 | | 2.9% OF SINGLE-FAMILY HOMES |
| Area 3100 | 145 | 20,358,434 | 140,403 | | 0.9% OF SINGLE-FAMILY HOMES |
| Area 3110 | 1 | 250,000 | 250,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3111 | 3 | 1,444,000 | 481,333 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3112 | 4 | 33,200,000 | 8,300,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3113 | 18 | 29,045,350 | 1,613,631 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3121 | 15 | 9,574,249 | 638,283 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3130 | 21 | 32,997,990 | 1,571,333 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3140 | 7 | 5,947,000 | 849,571 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3150 | 6 | 7,691,000 | 1,281,833 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3160 | 30 | 76,009,797 | 2,533,660 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3170 | 41 | 186,677,896 | 4,553,119 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3180 | 204 | 44,008,765 | 215,729 | | 1.3% OF SINGLE-FAMILY HOMES |
| Area 3190 | 318 | 68,552,918 | 215,575 | | 2.1% OF SINGLE-FAMILY HOMES |
| Area 32 | 465 | 1,130,960,455 | 2,432,173 | | 3.0% OF SINGLE-FAMILY HOMES |
| Area 3200 | 179 | 147,168,920 | 822,173 | | 1.2% OF SINGLE-FAMILY HOMES |
| Area 3212 | 10 | 4,574,900 | 457,490 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3213 | 14 | 9,908,650 | 707,761 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3221 | 64 | 73,113,000 | 1,142,391 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3222 | 45 | 74,033,499 | 1,645,189 | | 0.3% OF SINGLE-FAMILY HOMES |





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| | NUMBER OF LISTINGS (Excludes Rentals) | DOLLAR VOLUME | AVERAGE PRICE | AVG MKT TIME (SOLD ONLY) | % |
|-----------|--|---------------|---------------|-----------------------------|-----------------------------|
| Area 3231 | 13 | 12,577,900 | 967,531 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3232 | 40 | 35,402,176 | 885,054 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3233 | 5 | 1,734,100 | 346,820 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3234 | 30 | 23,122,499 | 770,750 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3240 | 27 | 51,685,799 | 1,914,289 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3250 | 44 | 51,634,900 | 1,173,520 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3260 | 52 | 64,070,400 | 1,232,123 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3270 | 33 | 21,196,796 | 642,327 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3280 | 94 | 322,118,898 | 3,426,797 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 3290 | 68 | 49,634,294 | 729,916 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3300 | 4 | 275,000 | 68,750 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3311 | 1 | 85,899 | 85,899 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3312 | 8 | 1,515,800 | 189,475 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3313 | 5 | 923,400 | 184,680 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3321 | 31 | 9,373,787 | 302,380 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3331 | 60 | 6,002,465 | 100,041 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3332 | 16 | 3,548,086 | 221,755 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3341 | 47 | 17,703,310 | 376,666 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3342 | 12 | 2,617,500 | 218,125 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3350 | 53 | 18,182,032 | 343,057 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3360 | 46 | 13,838,399 | 300,835 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3370 | 70 | 23,294,940 | 332,785 | | 0.5% OF SINGLE-FAMILY HOMES |
| Area 3380 | 36 | 10,221,360 | 283,927 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3390 | 42 | 7,307,900 | 173,998 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3400 | 34 | 3,130,748 | 92,081 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3411 | 9 | 940,899 | 104,544 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3412 | 6 | 491,900 | 81,983 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3413 | 11 | 1,056,398 | 96,036 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3414 | 20 | 8,752,900 | 437,645 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3415 | 2 | 254,400 | 127,200 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3416 | 10 | 1,570,600 | 157,060 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3417 | 15 | 3,150,100 | 210,007 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3418 | 1 | 155,000 | 155,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3419 | 4 | 1,172,500 | 293,125 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3421 | 22 | 2,437,400 | 110,791 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3422 | 18 | 1,929,398 | 107,189 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3423 | 40 | 3,574,234 | 89,356 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3424 | 28 | 3,218,499 | 114,946 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3426 | 6 | 942,700 | 157,117 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3428 | 14 | 1,290,488 | 92,178 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3431 | 2 | 85,000 | 42,500 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3432 | 1 | 15,000 | 15,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3440 | 29 | 3,491,900 | 120,410 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3450 | 28 | 3,768,889 | 134,603 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3460 | 10 | 943,150 | 94,315 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3470 | 28 | 21,401,600 | 764,343 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3480 | 42 | 19,873,848 | 473,187 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3490 | 11 | 2,167,800 | 197,073 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3500 | 9 | 1,503,700 | 167,078 | | 0.1% OF SINGLE-FAMILY HOMES |





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| | NUMBER OF LISTINGS (Excludes Rentals) | DOLLAR VOLUME | AVERAGE PRICE | AVG MKT TIME (SOLD ONLY) | % |
|-----------|--|---------------|---------------|-----------------------------|-----------------------------|
| Area 3511 | 18 | 7,641,599 | 424,533 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3512 | 30 | 6,464,800 | 215,493 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3513 | 34 | 8,662,100 | 254,768 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3521 | 9 | 2,485,800 | 276,200 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3522 | 5 | 1,583,999 | 316,800 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3523 | 26 | 4,790,000 | 184,231 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3524 | 22 | 3,185,700 | 144,805 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3531 | 6 | 2,274,900 | 379,150 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3540 | 30 | 4,812,830 | 160,428 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3550 | 81 | 11,102,961 | 137,074 | | 0.5% OF SINGLE-FAMILY HOMES |
| Area 3560 | 86 | 7,018,596 | 81,612 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 3570 | 59 | 5,565,598 | 94,332 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3580 | 89 | 30,473,595 | 342,400 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 3590 | 9 | 2,196,000 | 244,000 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3600 | 51 | 101,018,895 | 1,980,763 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3611 | 46 | 33,321,503 | 724,381 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3612 | 42 | 35,769,989 | 851,666 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3613 | 10 | 14,099,700 | 1,409,970 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3614 | 106 | 68,775,082 | 648,822 | | 0.7% OF SINGLE-FAMILY HOMES |
| Area 3615 | 9 | 6,121,000 | 680,111 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3621 | 41 | 16,843,185 | 410,809 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3622 | 47 | 10,561,841 | 224,720 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3623 | 35 | 8,233,937 | 235,255 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3624 | 54 | 19,182,190 | 355,226 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3625 | 39 | 20,862,004 | 534,923 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3626 | 29 | 7,617,012 | 262,656 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3627 | 68 | 25,726,003 | 378,324 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3628 | 32 | 9,218,675 | 288,084 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3631 | 62 | 11,151,958 | 179,870 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3632 | 65 | 8,502,383 | 130,806 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3633 | 29 | 3,719,275 | 128,251 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3640 | 4 | 529,800 | 132,450 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3641 | 25 | 3,258,026 | 130,321 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3642 | 58 | 5,914,648 | 101,977 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3650 | 73 | 7,021,179 | 96,181 | | 0.5% OF SINGLE-FAMILY HOMES |
| Area 3660 | 54 | 5,575,995 | 103,259 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3670 | 35 | 3,794,285 | 108,408 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3680 | 13 | 2,057,586 | 158,276 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3690 | 23 | 2,928,097 | 127,309 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 37 | 1 | 350,000 | 350,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3720 | 17 | 2,231,399 | 131,259 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3730 | 52 | 6,096,598 | 117,242 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3740 | 82 | 19,241,682 | 234,655 | | 0.5% OF SINGLE-FAMILY HOMES |
| Area 3750 | 82 | 9,895,974 | 120,683 | | 0.5% OF SINGLE-FAMILY HOMES |
| Area 3760 | 29 | 7,310,489 | 252,086 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3770 | 47 | 14,029,088 | 298,491 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3780 | 37 | 6,196,695 | 167,478 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 3790 | 3 | 900,900 | 300,300 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3800 | 1 | 549,000 | 549,000 | | 0.0% OF SINGLE-FAMILY HOMES |





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| | NUMBER OF LISTINGS (Excludes Rentals) | DOLLAR VOLUME | AVERAGE PRICE | AVG MKT TIME (SOLD ONLY) | % |
|-----------|--|---------------|---------------|-----------------------------|-----------------------------|
| Area 3810 | 1 | 67,000 | 67,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 3820 | 48 | 10,832,800 | 225,683 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 3830 | 21 | 2,940,799 | 140,038 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3840 | 83 | 13,924,997 | 167,771 | | 0.5% OF SINGLE-FAMILY HOMES |
| Area 3850 | 90 | 14,946,986 | 166,078 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 3860 | 189 | 84,089,696 | 444,919 | | 1.2% OF SINGLE-FAMILY HOMES |
| Area 3870 | 54 | 42,395,300 | 785,098 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 3880 | 267 | 162,891,667 | 610,081 | | 1.7% OF SINGLE-FAMILY HOMES |
| Area 3890 | 313 | 227,530,233 | 726,934 | | 2.0% OF SINGLE-FAMILY HOMES |
| Area 39 | 20 | 4,581,200 | 229,060 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 3980 | 203 | 61,114,436 | 301,056 | | 1.3% OF SINGLE-FAMILY HOMES |
| Area 3990 | 137 | 51,683,002 | 377,248 | | 0.9% OF SINGLE-FAMILY HOMES |
| Area 40 | 374 | 154,974,532 | 414,370 | | 2.4% OF SINGLE-FAMILY HOMES |
| Area 41 | 527 | 820,699,910 | 1,557,305 | | 3.4% OF SINGLE-FAMILY HOMES |
| Area 4110 | 5 | 2,381,000 | 476,200 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4120 | 1 | 1,579,000 | 1,579,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4140 | 1 | 1,889,000 | 1,889,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4150 | 1 | 55,000 | 55,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4160 | 2 | 3,524,000 | 1,762,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4170 | 4 | 1,930,000 | 482,500 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4180 | 9 | 22,797,000 | 2,533,000 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4190 | 3 | 3,344,500 | 1,114,833 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 42 | 54 | 303,950,994 | 5,628,722 | | 0.4% OF SINGLE-FAMILY HOMES |
| Area 4200 | 2 | 738,999 | 369,500 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4220 | 2 | 1,914,000 | 957,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4230 | 6 | 15,400,899 | 2,566,817 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4240 | 2 | 374,900 | 187,450 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4250 | 9 | 1,758,450 | 195,383 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4260 | 5 | 2,756,000 | 551,200 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4270 | 1 | 599,000 | 599,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4280 | 12 | 5,080,300 | 423,358 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4290 | 16 | 7,543,410 | 471,463 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4320 | 5 | 297,300 | 59,460 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4330 | 10 | 1,628,790 | 162,879 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4340 | 3 | 233,000 | 77,667 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4350 | 2 | 369,000 | 184,500 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4360 | 6 | 1,752,800 | 292,133 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4370 | 1 | 115,000 | 115,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4380 | 4 | 1,867,900 | 466,975 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4410 | 3 | 424,900 | 141,633 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4430 | 11 | 1,112,500 | 101,136 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4440 | 2 | 298,000 | 149,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4460 | 5 | 3,041,900 | 608,380 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4470 | 7 | 496,750 | 70,964 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4480 | 7 | 1,091,100 | 155,871 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4490 | 11 | 2,029,320 | 184,484 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4500 | 5 | 1,017,900 | 203,580 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4510 | 1 | 499,000 | 499,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4520 | 2 | 574,000 | 287,000 | | 0.0% OF SINGLE-FAMILY HOMES |





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|-----------|--|---------------|---------------|-----------------------------|-----------------------------|
| Area 4530 | 10 | 2,112,477 | 211,248 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4540 | 6 | 1,192,899 | 198,817 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4550 | 7 | 3,637,799 | 519,686 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4560 | 18 | 9,273,586 | 515,199 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4570 | 7 | 2,091,800 | 298,829 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4580 | 9 | 2,780,750 | 308,972 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4590 | 17 | 4,358,899 | 256,406 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4600 | 16 | 4,323,900 | 270,244 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4610 | 18 | 4,522,500 | 251,250 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4620 | 7 | 1,528,650 | 218,379 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4630 | 14 | 4,033,015 | 288,073 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4640 | 5 | 1,364,400 | 272,880 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4650 | 8 | 4,021,900 | 502,738 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4660 | 5 | 2,225,700 | 445,140 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4670 | 11 | 5,066,900 | 460,627 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4680 | 1 | 239,999 | 239,999 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4710 | 16 | 5,878,697 | 367,419 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4720 | 9 | 3,319,700 | 368,856 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4730 | 3 | 14,499,800 | 4,833,267 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4740 | 5 | 2,657,894 | 531,579 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4750 | 4 | 5,003,000 | 1,250,750 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4760 | 18 | 3,443,967 | 191,332 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4770 | 3 | 754,700 | 251,567 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4780 | 25 | 15,319,909 | 612,796 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 4840 | 2 | 728,000 | 364,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4850 | 1 | 430,000 | 430,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 4860 | 23 | 8,742,661 | 380,116 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 4870 | 15 | 3,616,700 | 241,113 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 4880 | 25 | 5,283,099 | 211,324 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 49 | 319 | 120,092,604 | 376,466 | | 2.1% OF SINGLE-FAMILY HOMES |
| Area 50 | 502 | 403,796,394 | 804,375 | | 3.3% OF SINGLE-FAMILY HOMES |
| Area 5002 | 2 | 4,200,000 | 2,100,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5003 | 1 | 134,000 | 134,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5020 | 2 | 313,900 | 156,950 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5030 | 1 | 129,600 | 129,600 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5040 | 8 | 3,846,899 | 480,862 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5060 | 1 | 118,000 | 118,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5080 | 1 | 599,000 | 599,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 51 | 50 | 219,570,995 | 4,391,420 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 5100 | 8 | 3,473,553 | 434,194 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 52 | 41 | 151,094,900 | 3,685,241 | | 0.3% OF SINGLE-FAMILY HOMES |
| Area 5200 | 1 | 399,000 | 399,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5210 | 1 | 3,090,000 | 3,090,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5230 | 1 | 989,900 | 989,900 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5250 | 1 | 750,000 | 750,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5260 | 5 | 1,146,400 | 229,280 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5270 | 5 | 693,900 | 138,780 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5280 | 22 | 2,140,999 | 97,318 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5290 | 5 | 1,077,888 | 215,578 | | 0.0% OF SINGLE-FAMILY HOMES |





Market Analysis as of 12/31/2011

| | NUMBER OF LISTINGS (Excludes Rentals) | DOLLAR VOLUME | AVERAGE PRICE | AVG MKT TIME (SOLD ONLY) | % |
|-----------|--|---------------|---------------|-----------------------------|-----------------------------|
| Area 5310 | 1 | 315,000 | 315,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5330 | 2 | 754,657 | 377,329 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5360 | 3 | 894,700 | 298,233 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5400 | 8 | 843,700 | 105,463 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5410 | 9 | 1,081,288 | 120,143 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5420 | 12 | 788,600 | 65,717 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5430 | 9 | 850,800 | 94,533 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5440 | 3 | 643,800 | 214,600 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5450 | 2 | 164,800 | 82,400 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5470 | 1 | 265,000 | 265,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5480 | 4 | 369,800 | 92,450 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5490 | 1 | 96,000 | 96,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5500 | 19 | 4,682,500 | 246,447 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5510 | 5 | 393,400 | 78,680 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5520 | 30 | 9,720,622 | 324,021 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 5530 | 27 | 6,910,859 | 255,958 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 5540 | 35 | 7,528,955 | 215,113 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 5550 | 4 | 3,549,000 | 887,250 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5560 | 8 | 758,899 | 94,862 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5570 | 18 | 7,564,687 | 420,260 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5580 | 11 | 2,548,975 | 231,725 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5590 | 12 | 3,058,100 | 254,842 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5600 | 3 | 314,500 | 104,833 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5610 | 5 | 446,800 | 89,360 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5620 | 9 | 684,100 | 76,011 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5630 | 10 | 561,677 | 56,168 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5640 | 4 | 284,900 | 71,225 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5660 | 2 | 112,900 | 56,450 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5680 | 2 | 434,900 | 217,450 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5690 | 3 | 307,900 | 102,633 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5700 | 4 | 636,800 | 159,200 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5710 | 6 | 1,022,900 | 170,483 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5720 | 5 | 481,160 | 96,232 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5730 | 13 | 1,793,400 | 137,954 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5740 | 14 | 2,775,497 | 198,250 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 5760 | 5 | 618,900 | 123,780 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5770 | 7 | 2,095,023 | 299,289 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5780 | 2 | 363,000 | 181,500 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 5790 | 24 | 8,648,469 | 360,353 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 58 | 29 | 24,091,200 | 830,731 | | 0.2% OF SINGLE-FAMILY HOMES |
| Area 59 | 325 | 82,060,917 | 252,495 | | 2.1% OF SINGLE-FAMILY HOMES |
| Area 5940 | 494 | 263,222,471 | 532,839 | | 3.2% OF SINGLE-FAMILY HOMES |
| Area 5950 | 90 | 210,555,999 | 2,339,511 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 5960 | 1,267 | 416,486,246 | 328,718 | | 8.3% OF SINGLE-FAMILY HOMES |
| Area 5970 | 89 | 130,856,019 | 1,470,292 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 60 | 239 | 46,955,270 | 196,466 | | 1.6% OF SINGLE-FAMILY HOMES |
| Area 6030 | 2 | 164,800 | 82,400 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 6080 | 2 | 6,622,900 | 3,311,450 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 6090 | 3 | 1,222,900 | 407,633 | | 0.0% OF SINGLE-FAMILY HOMES |





Market Analysis as of 12/31/2011

| | NUMBER OF LISTINGS (Excludes Rentals) | DOLLAR VOLUME | AVERAGE PRICE | AVG MKT TIME (SOLD ONLY) | % |
|-------------------------------|--|----------------|---------------|-----------------------------|------------------------------------|
| Area 6100 | 2 | 394,000 | 197,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 6120 | 1 | 349,000 | 349,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 6140 | 3 | 3,299,000 | 1,099,667 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 62 | 1 | 45,000 | 45,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 68 | 87 | 40,081,275 | 460,704 | | 0.6% OF SINGLE-FAMILY HOMES |
| Area 69 | 221 | 56,470,070 | 255,521 | | 1.4% OF SINGLE-FAMILY HOMES |
| Area 7010 | 3 | 1,413,000 | 471,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7040 | 2 | 299,900 | 149,950 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7060 | 3 | 420,000 | 140,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7070 | 7 | 448,800 | 64,114 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7080 | 1 | 57,900 | 57,900 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7090 | 2 | 89,900 | 44,950 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7110 | 1 | 499,900 | 499,900 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7150 | 1 | 89,345 | 89,345 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7170 | 7 | 765,900 | 109,414 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7180 | 1 | 118,000 | 118,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7190 | 1 | 699,000 | 699,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7220 | 3 | 374,999 | 125,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7260 | 1 | 149,400 | 149,400 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7270 | 6 | 642,999 | 107,167 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7280 | 1 | 49,900 | 49,900 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7370 | 10 | 1,299,837 | 129,984 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 7500 | 5 | 671,800 | 134,360 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7600 | 1 | 190,000 | 190,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7710 | 11 | 1,504,100 | 136,736 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 7720 | 16 | 1,923,498 | 120,219 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 7740 | 4 | 409,618 | 102,405 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 7750 | 1 | 85,900 | 85,900 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 78 | 129 | 23,937,181 | 185,560 | | 0.8% OF SINGLE-FAMILY HOMES |
| Area 7800 | 12 | 2,438,990 | 203,249 | | 0.1% OF SINGLE-FAMILY HOMES |
| Area 79 | 266 | 36,905,721 | 138,743 | | 1.7% OF SINGLE-FAMILY HOMES |
| Area 80 | 2 | 99,900 | 49,950 | | 0.0% OF SINGLE-FAMILY HOMES |
| Area 99 | 1 | 359,000 | 359,000 | | 0.0% OF SINGLE-FAMILY HOMES |
| CONDO/COOP/VILLA/TWNHSE | 17,832 | 6,858,329,004 | 384,608 | | 41.6% OF CURRENT BY STYLE AND AREA |
| CO-OP | 1,057 | 325,292,862 | 307,751 | | 2.5% % OF ACTIVE LISTINGS |
| MULTI-FAMILY | 1,809 | 1,241,718,691 | 686,412 | | 4.2% % OF ACTIVE LISTINGS |
| LOTS AND ACREAGE | 1,152 | 2,849,132,645 | 2,473,205 | | 2.7% % OF ACTIVE LISTINGS |
| COMMERCIAL/INDUSTRIAL | 4,869 | 3,230,529,528 | 663,489 | | 11.4% % OF ACTIVE LISTINGS |
| BUSINESS OPP | 881 | 418,977,190 | 475,570 | | 2.1% % OF ACTIVE LISTINGS |
| SOLD LISTINGS YTD | 67,017 | 14,570,317,359 | 217,412 | 110 | |
| SALE COMPLETED SINCE LAST RPT | 4,802 | 1,150,413,631 | 239,570 | 110 | 7.2% OF SOLD LISTINGS YTD |
| CO-OP SALES | 45,717 | 10,342,096,526 | 226,220 | 107 | 68.2% OF SOLD LISTINGS YTD |
| NON CO-OP SALES | 21,300 | 4,228,220,833 | 198,508 | 115 | 31.8% OF SOLD LISTINGS YTD |





Market Analysis as of 12/31/2011

| | NUMBER OF LISTINGS (Excludes Rentals) | DOLLAR VOLUME | AVERAGE PRICE | AVG MKT TIME (SOLD ONLY) | % |
|-----------------------------|--|---------------|---------------|-----------------------------|------------------------------------|
| SOLD LISTINGS THIS QUARTER | 14,451 | 3,279,150,861 | 226,915 | 109 | |
| SINGLE-FAMILY FINANCING YTD | 26,582 | 7,311,007,969 | 275,036 | 101 | |
| Assumption | 12 | 5,458,700 | 454,892 | 121 | 0.0% OF RESIDENTIAL FINANCING YTD |
| Cash | 11,114 | 2,744,881,868 | 246,975 | 101 | 41.8% OF RESIDENTIAL FINANCING YTD |
| Conventional | 7,507 | 2,956,705,341 | 393,860 | 106 | 28.2% OF RESIDENTIAL FINANCING YTD |
| Exchange | 4 | 3,925,500 | 981,375 | 151 | 0.0% OF RESIDENTIAL FINANCING YTD |
| FHA | 6,797 | 1,274,715,728 | 187,541 | 95 | 25.6% OF RESIDENTIAL FINANCING YTD |
| Leased | 0 | 0 | 0 | 0 | 0.0% OF RESIDENTIAL FINANCING YTD |
| Other Terms See Remarks | 486 | 144,507,052 | 297,340 | 114 | 1.8% OF RESIDENTIAL FINANCING YTD |
| Purchase Money Mortgage | 41 | 14,472,327 | 352,984 | 125 | 0.2% OF RESIDENTIAL FINANCING YTD |
| Seller Financing | 84 | 44,959,825 | 535,236 | 229 | 0.3% OF RESIDENTIAL FINANCING YTD |
| VA | 534 | 121,381,625 | 227,306 | 87 | 2.0% OF RESIDENTIAL FINANCING YTD |

