



SUMMARY REPORT

Run date: 2/1/2012

Property Type	2011				2012				Avg. DOM	Percent Change	
	January Units	YTD Units	January Avg. Price	Avg. DOM	January Units	Percent Change	YTD Units	Percent Change			January Avg. Price
New Listings											
SFR	60	60	647,195		61	1.7%	61	1.7%	823,333	27.2%	
Duplex	9	9	683,444		7	-22.2%	7	-22.2%	638,843	-6.5%	
Townhouse	17	17	606,957		11	-35.3%	11	-35.3%	566,617	-6.6%	
Condo	78	78	356,594		60	-23.1%	60	-23.1%	391,440	9.8%	
Fractional Ownership	0	0	0		0	0.0%	0	0.0%	0	0.0%	
SF/MF/Acreage	34	34	271,123		44	29.4%	44	29.4%	233,582	13.8%	
Farm/Ranch	0	0	0		0	0.0%	0	0.0%	0	0.0%	
Commercial Sale	6	6	403,633		6	0.0%	6	0.0%	661,900	64.0%	
Commercial Lease	0	0	0		1	0.0%	1	0.0%	2,660	0.0%	
Total	204	205	464,487		190	-6.9%	190	-7.3%	519,295	11.8%	
Pending Listings											
SFR	1	1	638,900		30	2900.0%	30	2900.0%	835,083	30.7%	
Duplex	0	0	0		5	0.0%	5	0.0%	744,380	0.0%	
Townhouse	0	0	0		18	0.0%	18	0.0%	404,032	0.0%	
Condo	0	0	0		28	0.0%	28	0.0%	273,744	0.0%	
Fractional Ownership	0	0	0		0	0.0%	0	0.0%	0	0.0%	
SF/MF/Acreage	20	20	206,735		20	0.0%	23	15.0%	228,254	10.4%	
Farm/Ranch	1	1	43,000		0	0.0%	0	0.0%	0	0.0%	
Commercial Sale	1	1	829,000		0	0.0%	0	0.0%	0	0.0%	
Commercial Lease	0	0	0		0	0.0%	0	0.0%	0	0.0%	
Total	23	23	245,461		101	339.1%	104	352.2%	477,989	94.7%	
Sold Listings											
SFR	22	22	509,575	290	37	68.2%	37	68.2%	563,034	10.5%	233 -19.4%
Duplex	3	3	366,000	319	3	0.0%	3	0.0%	565,000	54.4%	120 -62.5%
Townhouse	13	13	468,038	349	8	-38.5%	8	-38.5%	434,426	-7.2%	244 -30.1%
Condo	26	26	396,269	393	25	-3.8%	25	-3.8%	311,174	-21.5%	391 -0.5%
Fractional Ownership	0	0	0	0	0	0.0%	0	0.0%	0	0.0%	0 0.0%
SF/MF/Acreage	17	17	47,500	215	15	-11.8%	15	-11.8%	72,617	52.9%	500 132.6%
Farm/Ranch	0	0	0	0	1	0.0%	1	0.0%	180,000	0.0%	39 0.0%
Commercial Sale	3	3	728,333	313	2	-33.3%	2	-33.3%	345,000	-52.6%	873 178.5%
Commercial Lease	0	0	0	0	1	0.0%	0	0.0%	0	0.0%	0 0.0%
Total	84	84	377,246	318	92	9.5%	91	8.3%	392,761	4.1%	330 3.8%
Available Inventory											
SFR					722		722		890,186		
Duplex					64		64		740,416		
Townhouse					150		150		596,015		
Condo					668		668		402,025		
Fractional Ownership					0		0		0		
SF/MF/Acreage					929		929		278,433		
Farm/Ranch					2		2		1,020,000		
Commercial Sale					122		122		603,743		
Commercial Lease					46		46		14,485		
Total					2,703		2,703		511,684		



* Average Sale Price does not include sales reported as \$1.

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